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**Marquette Downtown Development Authority**

**Annual Budget**

**Fiscal Year Ending September 30, 2016**



**DEVELOPMENT  
AUTHORITY**

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Marquette DDA  
Annual Budget  
Fiscal Year Ending September 30, 2016

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***“A single project cannot revitalize a downtown neighborhood...  
An ongoing series of initiatives is vital to create lasting progress”***

*National Main Street Center*

DEPARTMENTAL FACT SHEET  
2016 FISCAL YEAR

Existing   X      New           

**DEPARTMENT & ACTIVITY** Downtown Development Authority    **Account No.** DDA

**I. FUNCTION:**

The Marquette Downtown Development Authority (DDA) is a public authority of the City of Marquette that was created in accordance with Michigan Public Act 197; 1975, to assist in the economic and physical revitalization of Marquette's downtown. The DDA is charged with monitoring economic changes in downtown, long-range planning, land acquisition and improvements; building and facility construction, improvement, rehabilitation, maintenance and operation; and promotion of the downtown. The DDA Board includes eight members appointed by City Commission and the City Manager by virtue of the legislation. The DDA is responsible for maintenance and operation of parking within the DDA District, sidewalk and public space maintenance (by contract with the City of Marquette), promotion and events including operation of the Downtown Marquette Farmers Market.

**II. REVENUE APPLICABLE TO THIS ACCOUNT:**

\*\*\* SEE THE "REVENUES AND EXPENDITURES" CHART ON THE FOLLOWING PAGE \*\*\*

**III. AUTHORIZED POSITIONS:**

- Executive Director
- Assistant Director
- Promotion and Event Coordinator
- Farmers Market Manager
- Marketing Assistant
- Maintenance Coordinator
- Maintenance Staff (full-time)
- Part-time Maintenance Staff (5-7)
- Farmers Market Cashier (part-time seasonal)
- Meter Coin Collector

**IV. PROGRAM STATISTICS:**

Taxable Value: \$43,215,586 – Average 10 Year Annual Increase: 6%

320 Properties, 408 Businesses, Less than 2% vacancy rate

Sidewalk Maintenance 6.6 miles

7 Public Parking Lots, 1 Parking Ramp, 3 Stair/Elevator Towers, 5 Pedestrian Walkways,

280 Flower Baskets

Accomplishments: 2013 – 2015:

- Secured over \$1.3 million in grants (private leverage \$2.1 million)

- East Washington Streetscape Project Amenities

- 200 Block West Washington Street Sidewalk and Curb Project

- Pedestrian Safety Sign Project

- Commons Modification Project

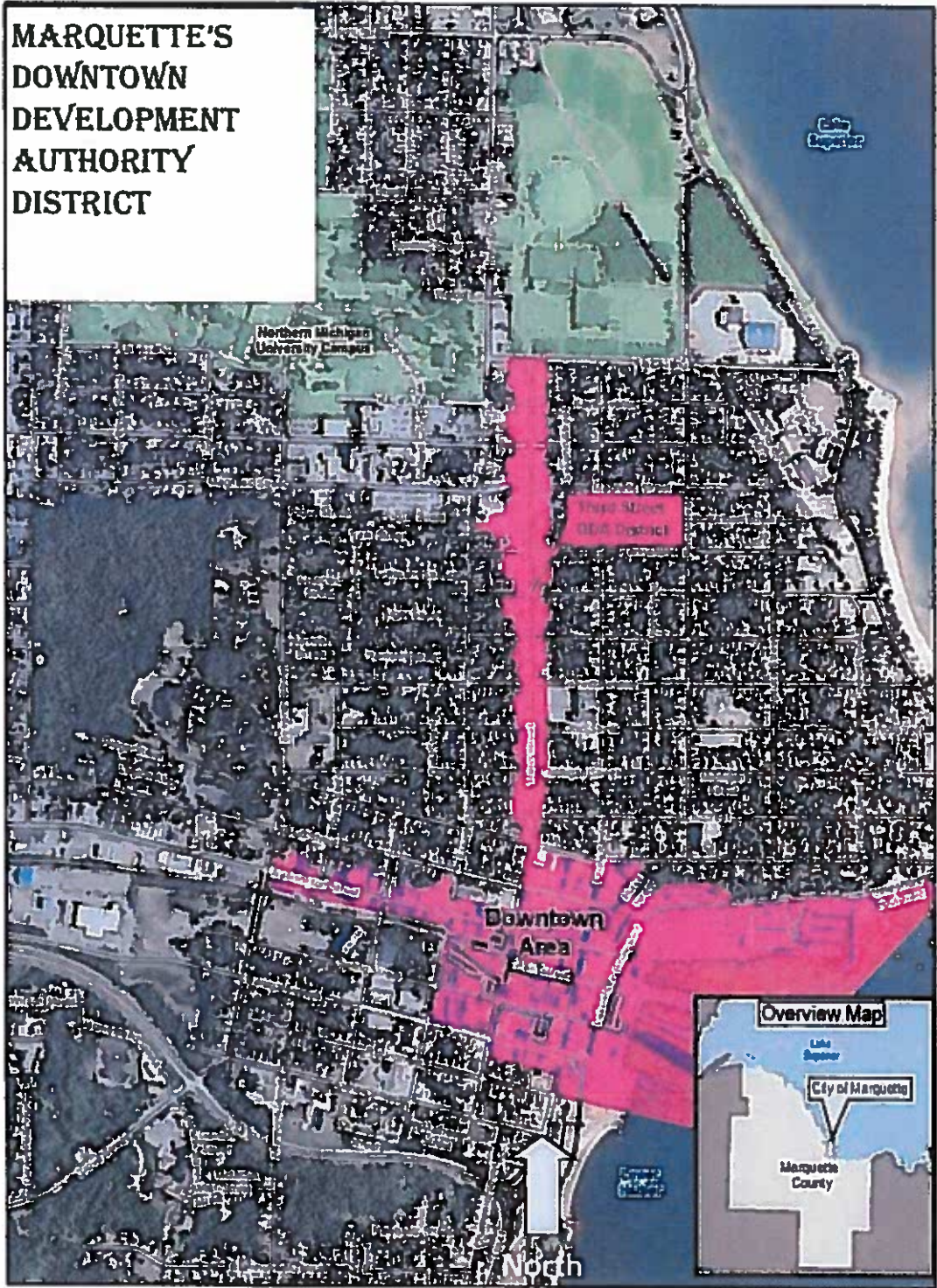
- Third Street Obsolete Curb Replacement and Addition of On-Street Parking Spaces

- Baraga Avenue PlacePlan, Parking Analysis and Management Plan

**Sponsored Events:** Blueberry Festival  
Music on Third  
Hockey on Third Parade  
Baraga Avenue Harvest Fest  
Ladies Night  
Winter Snow Fun Parade, City Tree Lighting, Visit with Santa  
Downtown Spring Open Twisted Tee Off  
Downtown Showdown Rail Jam

**Supported Events:** Halloween Spectacle  
UP200/Midnight Run  
Kiwanis Kidde Mutt Races

**MARQUETTE'S  
DOWNTOWN  
DEVELOPMENT  
AUTHORITY  
DISTRICT**



**Marquette Downtown Development Authority  
Schedule of Fees  
2016**

Parking Permit (Full-time)	\$25/month
Parking Permit (24-hour reserved) – Bluff Street Ramp	\$60/month
Parking Permit (24 hour permit)	\$30/month
Parking Meter	\$.25/hour
Marquette Commons Rental (Private)	\$50/hour
Marquette Commons Rental (Non-profit)	\$35/hour
Marquette Commons Liquor Permit	\$25
Farmers Market Booth (season vendor)	\$135/season/booth
Farmers Market Booth (daily vendor)	\$10/day
Farmers Market Tent Rental	\$35/season
Farmers Market Electrical Hook-up	\$10/season
Blueberry Festival Booth – non-district vendor	\$75/booth
Blueberry Festival Booth – district vendor	\$35/booth
Downtown Showdown Rail Jam Participant	\$50/competitor, \$25/non-competitor
Downtown Spring Open Participant	\$25/person

**MARQUETTE ODA  
FISCAL YEAR 2016 BUDGET**

DOWNTOWN DEVELOPMENT AUTHORITY REVENUES	2011-12	2012-13	[15 mos.] 2013-14	FY 2015	FY 2015 FY THRU 3/31/2015	FY 2015 YEAR END ESTIMATE	FY 2016 REQUESTED	FY 2016 ODA BOARD APPROVED
	ACTUAL	ACTUAL	ACTUAL	BUDGET				
TAX INCREMENT FINANCING	661,749	674,809	663,245	767,451	400,683	776,448	741,582	
DDA TAX (2 mill)	24,963	38,958	44,525	42,500	1,202	39,000	37,855	
PARKING REVENUES	130,673	128,429	199,719	153,240	83,629	136,344	193,373	
FARMERS MARKET FEE	5,220	4,075	8,945	8,000	1,895	11,085	9,500	
FARMERS MARKET FLOW-THROUGH	19,716	28,818	67,856	56,000	4,533	49,245	56,000	
OTHER REVENUE - PROMOTION	15,937	16,603	29,363	22,000	22,871	36,353	30,000	
RENTAL REVENUE	8,838	12,343	12,005	10,000	3,173	10,382	10,000	
MANAGEMENT FEE	30,000	20,114	10,000	0	0	0	0	
OTHER REVENUE - MISCELLANEOUS	4,821	0	0	0	646	7,390	0	
INTEREST	4,049	6,009	5,653	5,160	1,440	3,000	5,000	
GRANT REVENUE	29,320	15,396	38,590	29,400	0	81,000	1,156,000	
BOND PROCEEDS	1,500,000	0	0	0	0	0	0	
CDBG OWNERS LEVERAGE	0	0	0	0	0	128,220	1,992,164	

<b>TOTAL</b>	<b>2,434,186</b>	<b>841,354</b>	<b>1,278,801</b>	<b>1,093,751</b>	<b>519,872</b>	<b>1,278,467</b>	<b>4,231,474</b>	
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DOWNTOWN DEVELOPMENT AUTHORITY EXPENDITURES	2011-12	2012-13	[15 mos.] 2013-14	FY 2015	FY 2015 FY THRU 3/31/2015	FY 2015 YEAR END ESTIMATE	FY 2016 REQUESTED
	ACTUAL	ACTUAL	ACTUAL	BUDGET			
SALARIES & WAGES - ADMIN & OPERATIONS	69,824	86,345	131,789	95,191	52,811	109,758	121,143
SALARIES & WAGES - PARKING & MAINTENANCE	110,028	141,100	181,702	139,314	81,708	141,939	144,857
SALARIES & WAGES - PROMOTION	12,770	26,313	66,753	52,805	25,489	50,465	58,231
SALARIES & WAGES - FARMERS MARKET	10,668	13,110	24,712	32,774	8,838	25,160	42,355
SOCIAL SECURITY	15,552	20,568	29,515	24,486	13,016	25,040	28,044
HEALTH INSURANCE	0	0	0	23,040	2,523	21,220	26,539
LIFE INSURANCE	0	0	0	0	0	0	0
UNEMPLOYMENT INSURANCE	1,038	5,642	60	2,041	0	0	3,666
DISABILITY INSURANCE	0	0	0	0	0	0	0
WORKERS COMP INSURANCE	1,233	1,690	17,977	6,400	8,340	8,340	7,282
RETIREMENT - 457B	6,185	16,603	26,753	24,353	12,610	25,830	29,437
OFFICE SUPPLIES	7,862	12,432	9,086	8,900	2,858	5,773	8,427
POSTAGE	2,138	1,856	1,978	1,800	720	1,571	2,460
PROFESSIONAL/CONTRACTUAL	38,003	92,991	70,322	113,135	36,985	66,897	101,460
COMMUNICATIONS	6,779	8,258	12,496	8,162	4,927	10,025	10,888
TRAVEL & STAFF DEVELOPMENT	1,644	2,239	4,554	4,200	2,837	5,527	7,400
PRINTING & PUBLISHING	3,744	4,404	6,260	3,500	1,322	3,290	3,300
RENTAL	10,847	16,232	30,542	16,320	7,995	18,177	19,844
PROMOTION & MARKETING	49,925	62,172	72,486	65,000	35,429	65,328	67,500
FARMERS MARKET OPERATIONS	20,563	18,595	9,741	7,500	1,443	6,434	7,500
FARMERS MARKET FLOW-THROUGH	14,616	37,599	63,997	56,000	8,248	49,245	56,000
MAINTENANCE SUPPLIES & SERVICES	85,635	101,204	73,950	56,100	34,078	57,259	64,420
PURCHASED POWER & NATURAL GAS	24,718	26,550	33,485	25,520	16,093	30,675	28,692
INSURANCE AND BONDING	5,664	6,561	5,785	5,700	6,475	6,525	5,700
WATER AND STORMWATER	7,264	10,723	11,144	7,500	3,894	6,143	9,373
CAPITAL EQUIPMENT	33,867	3,190	3,285	61,500	5,012	10,518	76,000
CAPITAL OUTLAY	1,122,456	57,345	132,900	352,400	62,341	355,158	375,106
<b>SUBTOTAL</b>	<b>1,862,989</b>	<b>775,720</b>	<b>1,001,272</b>	<b>1,195,841</b>	<b>435,992</b>	<b>1,058,300</b>	<b>1,305,802</b>
<b>TOTAL</b>	<b>1,862,989</b>	<b>775,720</b>	<b>1,001,272</b>	<b>1,195,841</b>	<b>435,992</b>	<b>1,058,300</b>	<b>1,305,802</b>
SALARIES	203,291	268,868	384,956	320,084	168,846	327,325	368,566
FRINGES	23,987	44,504	74,305	82,320	36,490	80,430	84,948
SUPPLIES & SERVICES	279,400	401,814	409,111	379,337	163,304	334,869	392,962
CAPITAL OUTLAY	1,156,322	60,535	132,900	413,900	67,353	315,676	451,106
DEBT SERVICE	111,140	65,250	115,250	144,378	148,075	148,075	155,680
CDBG PROJECTS - FLOW THROUGH EXPENDITURES							3,148,164
TRANSFERS OUT							
<b>TOTAL</b>	<b>1,774,140</b>	<b>840,970</b>	<b>1,118,522</b>	<b>1,340,010</b>	<b>584,067</b>	<b>1,208,375</b>	<b>4,809,448</b>

City of Marquette, Downtown Development Authority  
 Budget by Fund  
 Year Ending September 30, 2016

	Pkg Fund	Mgt Fund	TIF Fund	Farmers Market Fund	Total General Fund	2011 Bond Fund	2016 Budget	PerCent of Ordinary Budget
Revenues:								
Interest Earnings		\$5,000			\$5,000		\$5,000	0.46%
TIF			\$741,582		\$741,582		\$741,582	68.46%
Management Services					\$0		\$0	0.00%
Taxes - 2 Mill		\$37,855			\$37,855		\$37,855	3.49%
Parking Rental Revenues	\$128,373				\$0		\$128,373	11.85%
Mgt Commons Rental Revenues		\$10,000			\$10,000		\$10,000	0.92%
Meter Revenues	\$65,000				\$0		\$65,000	6.00%
Other Revenue: Miscellaneous - Promotional		\$30,000			\$30,000		\$30,000	2.77%
Other Revenue: Farmer's Market Flow Thru				\$56,000	\$56,000		\$56,000	5.17%
Other Revenue: Farmer's Market Fees				\$9,500	\$9,500		\$9,500	0.86%
Total Ordinary Revenue	\$182,373	\$82,855	\$741,582	\$65,500	\$889,937	\$0	\$1,082,310	
CD8G Project - Owners Leverage Flow-through		\$1,982,164			\$1,982,164		\$1,982,164	
Grant Revenue - Flow-through		\$1,156,000			\$1,156,000		\$1,156,000	
Total Revenue	\$182,373	\$3,231,019	\$741,582	\$65,500	\$4,038,101	\$0	\$4,231,474	
Expenditures:								
Salaries & Wages	\$84,734	\$249,078		\$32,774	\$261,852		\$366,586	25.09%
Employee Benefits	\$16,539	\$55,392		\$12,088	\$67,480		\$84,019	5.75%
Workmen's Comp & Unemployment Comp	\$3,400	\$8,797		\$731	\$7,526		\$10,928	0.75%
Subtotal Personnel Costs	\$104,673	\$311,267	\$0	\$45,593	\$356,880		\$461,533	31.58%
Office Rent	\$1,568	\$6,336		\$720	\$7,056		\$8,624	0.59%
Postage	\$900	\$1,200		\$360	\$1,560		\$2,460	0.17%
Printing & Copying	\$1,400	\$1,400		\$500	\$1,900		\$3,300	0.23%
Parking Permits	\$1,534			\$0	\$0		\$1,534	0.10%
Operating Costs & Supplies	\$1,268	\$5,300		\$325	\$5,625		\$6,893	0.47%
Office and Administration Costs	\$6,870	\$14,236	\$0	\$1,905	\$16,141		\$22,811	1.56%
Communication Expense	\$3,144	\$6,182	\$0	\$1,560	\$7,742		\$10,866	0.74%
Purchased Power & Natural Gas	\$20,282	\$8,400			\$8,400		\$28,692	1.96%
Stormwater & Water	\$5,533	\$3,840			\$3,840		\$9,373	0.64%
Utilities	\$25,825	\$12,240	\$0	\$0	\$12,240		\$38,065	2.60%
Promotion & Development	\$2,500	\$65,000			\$65,000		\$67,500	4.82%
Farmers Market Flow-Through				\$56,000	\$56,000		\$56,000	3.83%
Farmers Market Operations and Marketing				\$7,500	\$7,500		\$7,500	0.51%
Auditing & Accounting Services & Cr Card Fees	\$750	\$2,560		\$750	\$3,310		\$4,080	0.28%
Subscriptions & Memberships		\$1,800		\$1,000	\$2,800		\$2,800	0.19%
Staff Development & Travel		\$6,200		\$1,200	\$7,400		\$7,400	0.51%
Professional Services		\$5,000	\$41,000		\$46,000		\$46,000	3.15%
Professional & Contractual - Adm	\$750	\$15,560	\$41,000	\$2,950	\$59,510		\$60,260	4.12%
Contractual - Elevator Maintenance	\$8,100				\$0		\$8,100	0.42%
Contractual - Snow Removal	\$35,000				\$0		\$35,000	2.40%



City of Marquette, Downtown Development Authority  
 Budget by Fund  
 Year Ending September 30, 2016

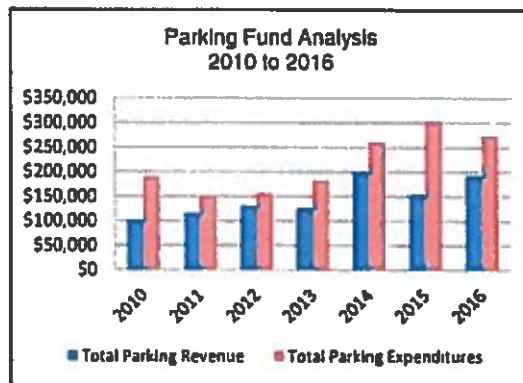
	Pkg	Mgt	TIF	Farmers Market	Total General	2011 Bond	2016	PerCent of Ordinary Budget
	Fund	Fund	Fund	Fund	Fund	Fund	Budget	
Architectural & Engineering - Repairs & Maintenance			\$7,500		\$7,500		\$7,500	0.51%
Professional & Contractual - Maintenance	\$41,100	\$0	\$7,500	\$0	\$7,500		\$48,600	3.33%
Professional & Contractual - Total	\$41,850	\$15,560	\$48,500	\$2,950	\$67,010		\$108,860	7.45%
Maintenance Garage Rent & Operations	\$3,648	\$7,572			\$7,572		\$11,220	0.77%
Maintenance & Repair Equipment & Supplies	\$5,080	\$7,500			\$7,500		\$12,580	0.86%
Elevator Repairs - Services	\$3,500				\$0		\$3,500	0.24%
Maintenance & Repairs - Services	\$8,000	\$3,000	\$15,000		\$18,000		\$25,000	1.76%
Vehicle Operating Costs	\$5,840	\$8,500			\$8,500		\$14,340	0.96%
Landscaping & Flowers		\$8,000			\$8,000		\$8,000	0.55%
Maintenance & Repair	\$26,088	\$26,572	\$23,000	\$0	\$49,572		\$75,640	5.18%
Vehicle/Property/Liability Insurance	\$2,280	\$3,420			\$3,420		\$5,700	0.39%
Total Operating Expenditures	\$213,010	\$454,477	\$71,500	\$115,508	\$841,485		\$854,485	58.48%
Capital Outlay:								
Flags, Signs, Banners,			\$2,500		\$2,500		\$2,500	0.17%
Street Furnishings			\$15,600		\$15,600		\$15,600	1.07%
Equipment	\$60,000		\$16,000		\$16,000		\$76,000	5.20%
Bluff Street Ramp Repairs	\$0	\$0			\$0		\$0	0.00%
Land Improvements & Acquisitions	\$12,000		\$250,000		\$250,000	\$72,256	\$324,256	22.87%
Building & Building Improvements	\$0		\$22,750		\$22,750		\$22,750	1.56%
Total Capital Outlay	\$72,000	\$0	\$308,850	\$0	\$378,850	\$72,256	\$451,106	30.87%
2011 Bond Principal & Interest			\$155,680		\$155,680		\$155,680	10.65%
Total Ordinary Expenditures	\$285,010	\$454,477	\$534,030	\$115,508	\$1,178,015	\$72,256	\$1,461,281	100.00%
CDBG Project - Flow Through Costs		\$3,148,164			\$3,148,164		\$3,148,164	
Revenues over (under) Expenditures	-\$91,637	-\$371,622	\$207,552	-\$50,008	-\$286,078	-\$72,256	-\$377,971	
Transfer from TIF	\$91,637	\$371,622	-\$513,267	\$50,008	\$0		\$1,370,499	
Beginning Fund Balance	\$0	\$0	\$1,298,243	\$0	\$1,298,243	\$72,256	\$1,370,499	
Revenue & Balance Forward over (under) Expenditures	\$0	\$0	\$982,528	\$0	\$1,012,165	\$0	\$982,528	

*Marquette DDA  
Capital Budget  
Year Ending September 2016*

<i>Land Improvements:</i>	
Third Street Greenspace	
Parking Lot Repairs & Striping	\$17,000
Curb Replacement & Sidewalk Repairs 100 South Front Street (East Side)	\$163,256
Sidewalk Repairs 200 South Front Street (West Side)	\$154,000
<i>Total Land Improvements</i>	<b>\$334,256</b>
<i>Building and Building Improvements:</i>	
Delft Theater Façade Improvement Grant	\$10,000
215 S. Front Street Blight Prevention Grant	\$10,250
Main Street Tower	\$2,500
<i>Total Building &amp; Building Improvements</i>	<b>\$22,750</b>
<i>Equipment and Furnishings:</i>	
Parking Equipment	\$63,000
Computer	\$3,500
Maintenance Equipment	\$9,500
<i>Total Equipment</i>	<b>\$76,000</b>
Furnishings: Benches, Cans, Bike Racks	\$15,600
Banners and Signage	\$2,500
<i>Total Capital Outlay</i>	<b>\$451,106</b>

**Marquette DDA  
Parking Fund Operational Analysis  
Year Ending 6/30/2010 through Budget Year 9/30/2016**

	Actual 6/30/ 2010	Actual 6/30/ 2011	Actual 6/30/ 2012	Actual 6/30/ 2013	Actual 9/30/ 2014	Budget 9/30/ 2015	Budget 9/30/ 2016
Rental Permit Income	\$84,768	\$97,190	\$89,230	\$91,550	\$149,585	\$91,240	\$128,373
Meter Revenue	\$16,787	\$17,976	\$41,443	\$35,353	\$50,134	\$62,000	\$65,000
<b>Total Parking Revenue</b>	<b>\$101,585</b>	<b>\$115,166</b>	<b>\$130,673</b>	<b>\$126,903</b>	<b>\$199,718</b>	<b>\$153,240</b>	<b>\$193,373</b>
Maintenance and Operating Expense	\$189,367	\$149,692	\$156,558	\$182,347	\$260,728	\$249,263	\$213,010
Capital Equipment						\$54,000	\$60,000
<b>Total Parking Expenditures</b>	<b>\$189,367</b>	<b>\$149,692</b>	<b>\$156,558</b>	<b>\$182,347</b>	<b>\$260,728</b>	<b>\$303,263</b>	<b>\$273,010</b>
<b>Operating Expense over Revenue</b>	<b>-\$87,802</b>	<b>-\$34,526</b>	<b>-\$25,885</b>	<b>-\$55,444</b>	<b>-\$61,010</b>	<b>-\$150,023</b>	<b>-\$79,637</b>
<b>Fund Deficit Transfer from TIF</b>	<b>\$87,802</b>	<b>\$34,526</b>	<b>\$25,885</b>	<b>\$55,444</b>	<b>\$61,010</b>	<b>\$150,023</b>	<b>\$79,637</b>



	2010	2011	2012	2013	2014	2015
Full Time Permits	329	321	278	299	395	399
Part Time Permits	113	135	144	138	N/A	N/A
<b>Total Permit</b>	<b>442</b>	<b>456</b>	<b>422</b>	<b>437</b>	<b>395</b>	<b>399</b>
Change from Prior Year Rental		3.17%	-7.46%	3.55%	-9.61%	1.01%
24-hour/residential permits	34	57	57	65	60	61

7 Public Parking Lots containing 500 parking spaces  
 1 Parking Structure containing 244 parking spaces  
 590 "on-street parking spaces" (147 N. Third Street, 443 Historic Downtown)  
 149 Meters

**DDA Promotions and Development Budget Detail  
Budget Year Ending September 30, 2016**

<b>Promotion Incomes:</b>	
Blueberry Festival	\$4,500
Ladies Night	\$1,400
Downtown Showdown	\$16,460
Baraga Avenue October Fest	\$3,000
Downtown Spring Open	\$6,677
	<u>\$32,037</u>

<b>Expenditures:</b>	
Blueberry Festival	\$5,100
Halloween & Halloween Spectacle	\$2,000
Ladies Night	\$3,500
Holiday Parade, Santa, & City Tree Lighting	\$3,000
Hockey on Third	\$2,000
Downtown Showdown	\$14,000
Baraga Avenue October Fest	\$4,500
Downtown Spring Open	\$5,000
Music On Third	\$2,500
Support for UP200	\$3,200
Small Business Saturday	\$2,000
New Year Eve Ball Drop	\$1,250
Parking Maps and Business Guides	\$6,820
General Promotion, Advertising & Marketing	\$10,130
	<u>\$65,000</u>

\*\*\*Indicates that costs for these events include a reduction in costs due to waiver of City Street Closing Charges.

Should these charges not be waived the event cost will increase as follows:

Blueberry Festival \$900  
 Holiday Parade \$1,000  
 Ball Drop Expense \$2,500  
 Baraga Avenue Event \$800.  
 Downtown Showdown \$2,000

**Downtown Marquette Farmers Market  
Income & Expense  
Farmers Market Budget  
2016 Season Budget with Prior Year Comparison**

	2015 Season Budget	2016 Season Budget
<b>Income:</b>		
Farmer's Market Pass Thru Funds	\$ 28,000	\$ 31,500
Double-up Food Bucks Grant - Flow Thru	\$ 8,500	\$ 6,500
Total Pass Thru Funds	\$ 36,500	\$ 38,000
Winter Market Fees	\$ 1,350	\$ 1,500
Farmers Market Fees	\$ 8,200	\$ 9,500
<b>Total Farmers Market Income</b>	<b>\$ 46,050</b>	<b>\$ 49,000</b>
<b>Expense:</b>		
<b>Farmer's Market Flow Thru Funds:</b>		
EBT Reimbursement	\$ 7,500	\$ 8,000
Market Fresh Reimbursement	\$ 800	\$ 800
Market Money Reimbursement	\$ 21,000	\$ 22,000
Project Fresh Reimbursement	\$ 700	\$ 700
Double-Up Food Bucks	\$ 6,500	\$ 6,500
<b>Total Farmer's Market Flow Thru Funds</b>	<b>\$ 36,500</b>	<b>\$ 38,000</b>
<b>Operating Expense:</b>		
Farmers Market Promotion & Advertising	\$ 4,500	\$ 5,500
Farmers Market Kiosk		
Farmers Market Operating Supplies & Expense	\$ 1,200	\$ 1,599
Farmers Market Web	\$ 250	\$ 250
Tents and Banners		
Licenses & Fees	\$ 106	\$ 106
Phone & Internet - Commons for Credit Card Machine	\$ 1,300	\$ 1,370
Credit Card Merchant Fees	\$ 650	\$ 750
Staff Training and Development		\$ 1,200
Wages & Benefits	\$ 18,000	\$ 31,776
Payroll Taxes	\$ 1,377	\$ 2,507
Workmen's Compensation-Market Manager	\$ 450	\$ 731
Professional Services & Insurance	\$ 500	\$ 500
Michigan Farmers Market Assoc. Membership	\$ 250	\$ 250
<b>Total Operating Expense</b>	<b>\$ 28,583</b>	<b>\$ 46,539</b>
<b>Total Farmers Market Expense</b>	<b>\$ 65,083</b>	<b>\$ 84,539</b>
<b>Total Farmers Market Expense over/(under) Revenue</b>	<b>\$ (19,033)</b>	<b>\$ (35,539)</b>

Marquette Downtown Development Authority

Debt Payments - Principal & Interest  
Five Year Projections  
Fiscal Year 2016 - 2020

Tax Increment Financing Bond  
2011 Issue  
Original Issue \$1,500,000  
Interest Rate 4.350%

	Interest	Principal	P&I	Balance
Beg Balance 2015				\$1,280,000.00
FY 2015-2016	\$55,680.00	\$100,000.00	\$155,680.00	\$1,180,000.00
FY 2016-2017	\$51,330.00	\$100,000.00	\$151,330.00	\$1,080,000.00
FY 2017-2018	\$46,980.00	\$100,000.00	\$146,980.00	\$980,000.00
FY 2018-2019	\$42,630.00	\$115,000.00	\$157,630.00	\$865,000.00
FY 2019-2020	\$37,627.50	\$115,000.00	\$152,627.50	\$750,000.00

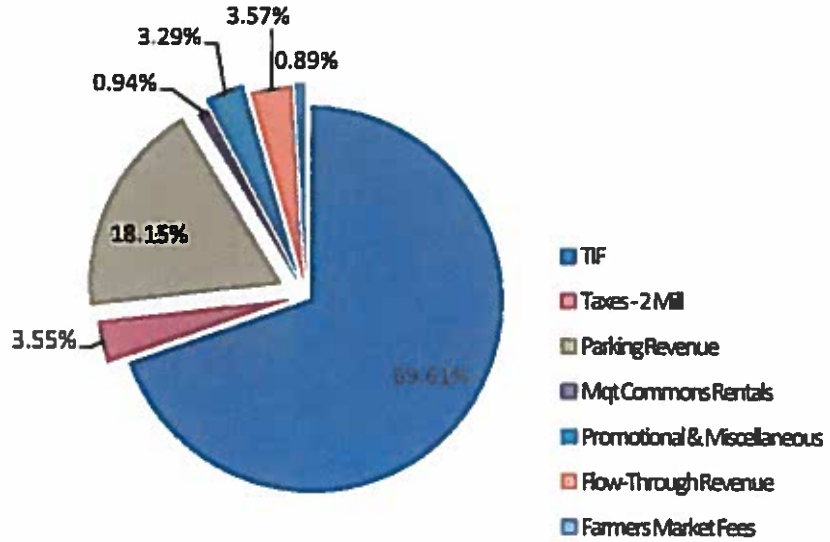
Five Year Fund Balance Projections  
2016 thru 2020

	Budget 2016	Projected 2017	Projected 2018	Projected 2019	Projected 2020
<b>Revenues:</b>					
TIF Funds	\$741,582	\$756,414	\$771,542	\$786,973	\$802,712
Parking Rents	\$128,373	\$128,373	\$128,373	\$128,373	\$128,373
2 Mill Tax	\$37,855	\$44,434	\$45,323	\$46,229	\$47,154
Parking Meters	\$65,000	\$82,000	\$88,000	\$90,000	\$90,000
Commons Rentals	\$10,000	\$12,000	\$12,000	\$12,000	\$12,000
Interest	\$5,000	\$6,000	\$6,000	\$6,000	\$6,000
Flow-Through Funds	\$38,000	\$56,000	\$56,000	\$56,000	\$56,000
Other Revenue	\$3,187,664	\$100,000	\$100,000	\$100,000	\$100,000
<b>Total Revenue</b>	<b>\$4,213,474</b>	<b>\$1,185,221</b>	<b>\$1,207,238</b>	<b>\$1,225,575</b>	<b>\$1,242,239</b>
<b>Expenditures:</b>					
Operating Expenditures	\$836,495	\$844,860	\$853,309	\$861,842	\$870,460
Debt Service 2011 Bond Issue	\$155,680	\$151,330	\$146,980	\$157,630	\$152,628
Capital Outlay	\$451,106	\$200,000	\$200,000	\$200,000	\$200,000
CDBG Project Flow-Through Costs	\$3,148,164				
<b>Total Expenditures</b>	<b>\$4,591,445</b>	<b>\$1,196,190</b>	<b>\$1,200,289</b>	<b>\$1,219,472</b>	<b>\$1,223,088</b>
Expenditures under (over) Revenues	-\$377,971	-\$10,969	\$6,949	\$6,104	\$19,152
Beginning Fund Balance	\$1,370,499	\$992,528	\$981,559	\$988,508	\$994,612
Ending Fund Balance	\$992,528	\$981,559	\$988,508	\$994,612	\$1,013,763

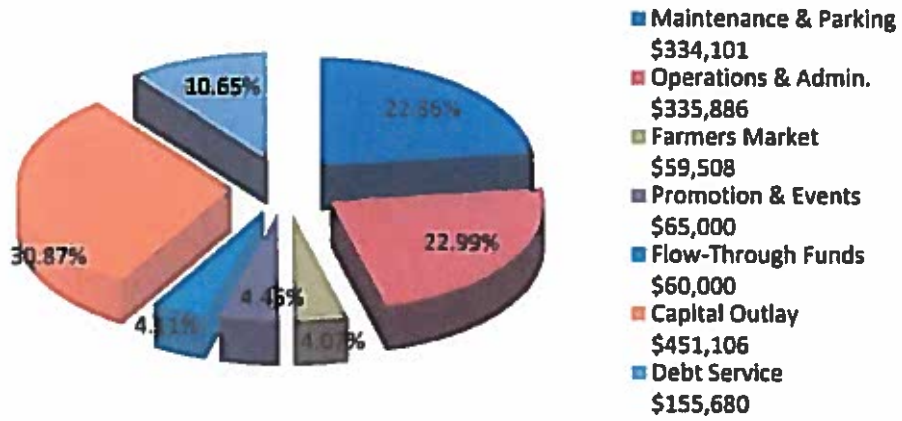
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## APPENDICES

**Marquette DDA  
Breakdown of Ordinary Revenues  
2016 Budget**



**Marquette DDA  
Breakdown of Ordinary Expenditures  
2016 Budget**

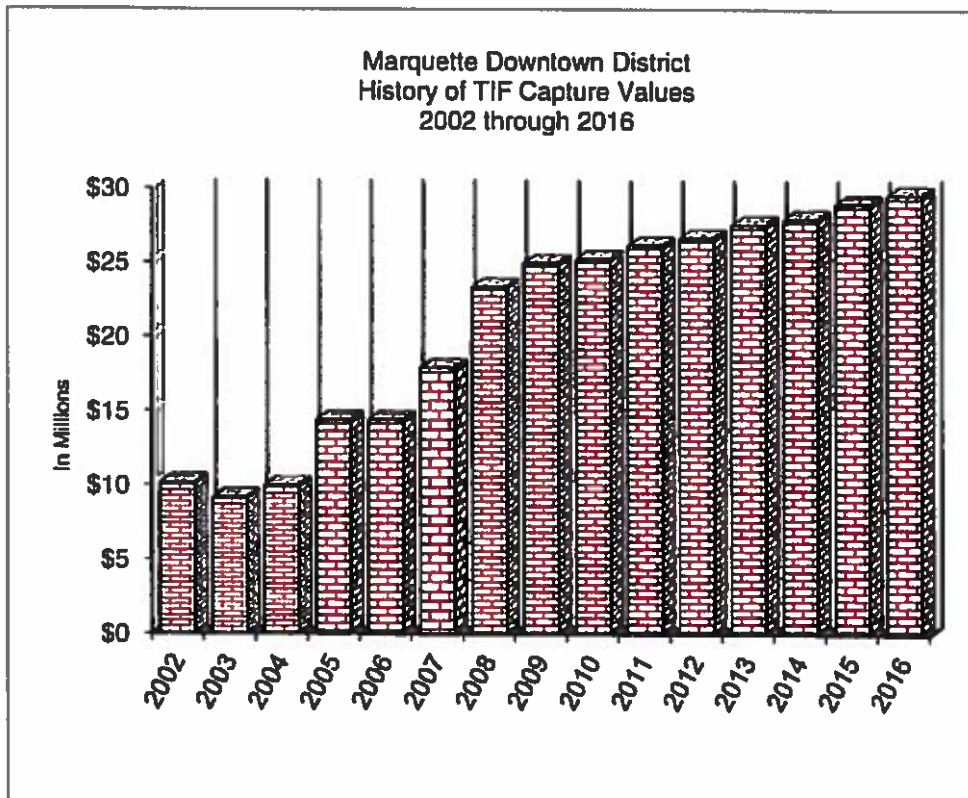




**City of Marquette, DDA TIF District  
History of Tax Capture and Collection  
2002 through Budget Year 2016**

Budget Year	Taxable Value	TIF Capture	TIF Revenue	Revenue Change
2016**	\$40,357,386	\$29,523,373	\$741,582	-3.49%
2015**	\$39,566,065	\$28,944,483	\$767,451	5.41%
2014	\$38,573,365	\$27,908,169	\$725,898	3.88%
2013	\$37,724,951	\$27,555,093	\$697,767	3.61%
2012	\$35,728,095	\$26,641,600	\$672,598	8.46%
2011	\$37,997,303	\$26,105,870	\$615,670	-3.39%
2010	\$35,709,789	\$25,188,637	\$636,547	7.95%
2009	\$32,389,339	\$24,933,770	\$585,951	-0.65%
2008	\$30,236,369	\$23,263,787	\$589,743	23.29%
2007	\$23,365,904	\$17,858,481	\$452,413	19.51%
2006	\$22,224,277	\$14,362,713	\$364,165	-0.23%
2005	\$20,626,852	\$14,442,882	\$364,986	35.52%
2004	\$19,895,230	\$9,991,824	\$235,348	7.42%
2003	\$20,974,037	\$9,224,284	\$217,890	-12.33%
2002	\$19,441,602	\$10,218,772	\$244,752	

\*\*Budget



*Marquette DDA  
2016  
Short Term Goals and On-Going Initiatives*

- Implement changes to parking system based on recommendations and parking management plan
  - Purchase parking meters and equipment
  - Develop and implement policies and processes to make the parking system self-sustaining
  - Explore opportunities for private partnerships for the development of public parking
- Develop and implement sidewalk and curb repair program
- Continue to improve aesthetics, pedestrian, and bike friendliness
- Work on “Branding” Third Street, Historic Downtown, Baraga Avenue, West District
- Work to better engage and support businesses
  - Increase business development and training
- Explore and pursue grant opportunities
- Work with property owners to facilitate property improvement grants and leverage private investment
- Continue to work with owner of Delft Theater to improve Washington Street façade and maintain historic marquee
- Work with City Administration analyze, modify and develop policies and regulations
- Work to provide higher level of maintenance on public properties especially snow management
- Continue to maintain and install holiday decorations, flags and banners
- Continue formal recognition of building owners who make substantial improvements to their buildings
- Continue to support and grow events
- Support the Farmers Market
- Cultivate a positive attitude about downtown
- Expand promotion of downtown and the city

*Long Term Goals*

- Redesign and reconstruct Baraga Avenue
- Implement identified public improvement projects on Third Street including green space
- Plan for and develop future additional parking in response to identified future develop needs
- Work to implement recommendations of Transportation Management Plan
- Work to remove overhead wires throughout the district

*City of Marquette, Downtown Development Authority  
Board of Directors  
August 2016*

*The DDA has 9 members, of which 8 serve 4 year terms, with the City Manager as the ninth member serving indefinitely by virtue of the legislation.*

Name/Address	Phone/E-Mail	Appointed	Expiration
Pesola, Christine (Chairperson)	228-2580 <a href="mailto:cpesola@thelandmarkinn.com">cpesola@thelandmarkinn.com</a>	01/09/12	01/01/16
Hansen, Jeremy (Vice-Chair)	228-3040 (w) 226-6589 (w) <a href="mailto:jeremyfsl@gmail.com">jeremyfsl@gmail.com</a>	12/09/10 12/15/14	01/04/15 01/01/19
Hendricks, Karan (Treasurer)	228-2492 <a href="mailto:rockriver1@yahoo.com">rockriver1@yahoo.com</a>	04/25/11 12/17/12	01/01/13 01/01/17
Skytta, Mike (Secretary)	225-7101 (w) <a href="mailto:mikeskytta@nmbank.com">mikeskytta@nmbank.com</a>	12/17/07 11/28/11	01/01/12 01/01/16
Frost, Jack	228-8042 (w) <a href="mailto:jfrost@rangebank.com">jfrost@rangebank.com</a>	03/10/14	01/01/17
Johnson, James	228-5102 (w) <a href="mailto:jimjohnsonmqt@gmail.com">jimjohnsonmqt@gmail.com</a>	01/14/14	01/01/18
Pernsteiner, Weston	<a href="mailto:wes@oredockbrewingcompany.com">wes@oredockbrewingcompany.com</a>	04/30/12 12/08/13	01/01/14 01/01/18
Vacancy			01/01/19
Vajda, William (Bill) City Manager	225-8102 <a href="mailto:wvajda@mqtcty.org">wvajda@mqtcty.org</a>	N/A	N/A
Executive Director: Mona Lang 203 S. Front Street, Suite 1-B	228-9475 228-6288 (fax) <a href="mailto:mlang@downtownmarquette.org">mlang@downtownmarquette.org</a>		

Web Address: [www.downtownmarquette.org](http://www.downtownmarquette.org)