



# Traffic & Safety Control Systems, Inc.

February 11, 2022

Marquette Downtown Development Authority  
337 W Washington St,  
Marquette, MI 49855  
906-228-9475  
Attn: Rebecca Finco

### SUBJECT: (33) LUKE II Pay Station

Traffic and Safety is pleased to present the following pricing for LUKE II Parking Pay Stations manufactured by T2 Canada. Equipment comes with an 18 month software, hardware, and labor warranty. Note that monthly phone company carrier fees and T2 Canada cloud services fees do apply and are not included in the pricing below. Thank you for the opportunity to provide this information. After reviewing the below cost details and accompanying documents, feel free to contact me with any questions or revision requests.

### EQUIPMENT LIST

(6) LUKE II Pay Stations

\*Features: AC120v power, credit card acceptance, coin acceptance, internal heater, cellular Verizon communications

(27) LUKE II Pay Stations

\* Features: Solar power panel, credit card acceptance, coin acceptance, cellular Verizon communications

(33) Verizon SIM Cards

(33) Rolls Thermal Paper

(1) GREEN Pay Station Key Set

(1) Coin Canister Key

(33) Sets of Pay Station Payment Decals

Equipment	\$ 331,020.00
Installation with 1 Year Warranty	\$ 26,900.00
Shipping / Handling	\$ 5,000.00
(6) Solar to AC Conversion Kits (pre-installed)	\$ 2,100.00
<b>Total</b>	<b>\$ 365,020.00</b>

\*Please add 6% Michigan Sales Tax if applicable

### Notes:

1. This quote is valid for 90 days.
2. Terms are 50% of project cost due upon quote acceptance. 25% due upon start of installation. Remaining 25% due upon job completion. If paying with a debit/credit card

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add 5% to the total cost of the quote. A 6% sales tax will be added if applicable. 1 ½% per month finance charge will be added to all invoices older than 30 days.

3. 3rd party payment fees will be billed back to customer upon completion of work.
4. Change orders to job need to be submitted in writing and will be quoted separately.
5. This work to be completed during normal business hours. M-F, 8:30a – 5pm.
6. Cancellations of all or part of this order will be subject to a 25% restocking charge.
7. Any custom orders or incurred subcontractor fees are not refundable.
8. CAUTION: This equipment is for automobiles only. Clearly marked alternate paths must be provided for motorcycles, bicycles, and pedestrians.
9. Training is specifically noted and included in the cost of installation. All additional hours will be invoiced as a separate item.

Traffic and Safety  
Sales Representative

248-756-7027  
[tomn@trafficandsafety.com](mailto:tomn@trafficandsafety.com)

Rebecca Juncó  
Signature

2/22/2022  
Date

\*I, the above signee, authorize Traffic and Safety to proceed with the above quote. I agree to all terms and costs listed.

Marquette - T&S QUOTE - (33) LUKE II CC COIN Verizon (6) AC pwr w heat & (27) Solar - 02 11 2022.docx