

MARQUETTE DOWNTOWN DEVELOPMENT AUTHORITY

Annual Budget Fiscal Year Ending September 30, 2024

DOWNTOWN DEVELOPMENT AUTHORITY

Date Established: The Downtown Development Authority was established under the provisions of Act 57, Public Acts of Michigan of 2018; established by the City Commission on Jan. 12, 1976 through Ordinance #298. The DDA is responsible for the planning and implementation of economic development, historic preservation, and prevention of deterioration in the downtown business district. State law sets the powers, duties and procedures.

Corresponding MCL#, City Charter Citation, and/or City Code: Recodified Tax Increment Financing Act, Act 57 of 2018 ; Code: Chapter 16, Article III, Div. 2, Sec. 16-80 through 16-84, and Div. 3, Sec. 16-113 and 16-114.

Number of Members & Term of Office: Nine members serving four-year terms, except for the City Manager, who serves for an indefinite period by virtue of his office.

Do members serve until a replacement is appointed? Yes, per PA 57 of 2018.

Quorum Requirement: Five members, per PA 57; 2018 and DDA bylaws.

Meetings Held: The DDA meets the second Thursday of each month at 8:00 a.m. at the Marquette Commons, 112 South Third Street.

Bylaws: Yes.

| NAME/ADDRESS/PHONE | APPOINTED | EXPIRATION |
|--|------------------|-------------------|
| Nichole Durley-Rust- Chair | 06-24-19 | 01-01-22 |
| 419 Jackson St. | 01-31-22 | 01-01-26 |
| (h) 869-5288 (w) 226-8200 email: <u>nichole.durley@gmail.c</u> | <u>om</u> | |
| Ryan Stern- VICE CHAIR | 07-26-21 | 01-01-23 |
| 130 W. Washington Street, Suite L-14 | 1-09-23 | 01-01-27 |
| (ph) 201-0730 email: <u>rstern.mbtc@gmail.com</u> | | |
| Robert Caron | 02-08-21 | 01-01-24 |
| 3108 Island Beach Rd. | | |
| (h) 273-2360 (w) 228-7707 email: robert.e.caron@gmail.co | <u>om</u> | |
| Allison Clark | 08-14-23 | 01-01-24 |
| 380 Harrison St. | | |
| 362-2133 email: allisonharlow@curiodesignstudio.com | | |
| Meagen Morrison - SECRETARY | 10-26-20 | 01-01-25 |
| 440 W. Hewitt Ave. | 1-01-21 | |
| (ph) 204-0587 email: meagen.morrison@lundinmining.com | 1 01 21 | |
| Marc Weinrick- TREASURER | 2-22-21 | 01-01-25 |
| 145 W. Ridge St. | 2-22-21 | |
| (ph) 773-318-9973 email: marcweinrick@gmail.com | | |
| Lauren Rowland | 01-31-22 | 01-01-26 |
| 1619 Fitch Avenue | 01 51 22 | 01-01-20 |
| (ph) 248-909-8838 email: <u>laurenrowland91@me.com</u> | | |
| Patricia Sala | 01-09-23 | 01-01-27 |
| 747 W. Bluff St. | 01-09-25 | 01-01-27 |
| (ph) 248-444-4454 email: <u>psala22@gmail.com</u> | | |
| Karen Kovacs – CITY MANAGER | | |
| 300 W. Baraga Ave. | | |
| (w) 225-8102 email: <u>kkovacs@marquettemi.gov</u> | | |
| Tara Laase-McKinney, Executive Director | | |
| 337 West Washington St. | | |
| (w) 228-9475 email: tara@downtownmarquette.org | | |

DEPARTMENTAL FACT SHEET 2024 FISCAL YEAR

Existing X New_____

DEPARTMENT & ACTIVITY Downtown Development Authority Account DDA

I. FUNCTION:

The Marquette Downtown Development Authority (DDA) is a public authority of the City of Marquette that was created in accordance with Michigan Public Act 197; 1975 (as amended by Public Act 57; 2018), to assist in the economic and physical revitalization of Marquette's downtown. The DDA is charged with monitoring economic changes in downtown, long-range planning, land acquisition and improvements; building and facility construction, improvement, rehabilitation, maintenance and operation; and promotion of the downtown. The DDA Board includes eight members appointed by City Commission and the City Manager by virtue of the legislation. The DDA is responsible for maintenance and operation of parking within the DDA District, sidewalk and public space maintenance (by contract with the City of Marquette), and promotion and events including operation of the Downtown Marquette Farmers Market.

II. <u>REVENUE APPLICABLE TO THIS ACCOUNT:</u>

*** SEE THE "REVENUES AND EXPENDITURES" CHART ON THE FOLLOWING PAGE ***

III. AUTHORIZED POSITIONS:

| Executive Director - full time | \$75,600 |
|---|-----------------------------|
| Operations Director - full time | \$54,000 |
| Business Development & Promotions Dire | \$51,840 |
| Farmers Market Manager - full time | \$24/hour |
| Office Assistant -part-time | \$15.00/hour |
| Maintenance Coordinator - full time | \$21.60/hour |
| Maintenance Mechanic - full time | \$18.00/hour |
| Maintenance Staff - full time (1) | \$15/hour |
| Maintenance Staff - part time (2), seasonal | \$15.00/hour - \$16.20/hour |
| Farmers Market Cashier (2) part-time seaso | \$15.00/hour |

IV. PROGRAM STATISTICS:

- 320 parcels 259 in core Downtown; 61 Third Street Corridor
- 2021 Bond Issue: \$1,040,000; Outstanding Debt: \$654,000
- On-Going DDA Functions

Facilitate private property investment through grant funding

Collaborate on public improvement projects

Management and maintenance of public spaces:

Marquette Commons facility

- 6.6 miles of sidewalk
- 5 pedestrian walkways
- 3 stair/elevator towers

Flags, flowers, decorations
Holiday lights
Trash removal
Parking management & maintenance:
7 public parking lots (500 spaces)
1 parking structure (244 spaces)
616 on-street parking spaces
38 parking pay stations
Daily, monthly, quarterly digital parking permits
Passport mobile pay application

Events & promotions:

Sponsored Events:

Downtown Marquette Farmers Market Saturday, Wednesday, and Holiday Markets **Blueberry Festival** Music on Third Ladies Night Holiday Parade & City Tree Lighting Restaurant Week Downtown Trick or Treating **Supported Events:** UP 200/Midnight Run 8 Kiwanis Kiddie Mutt Races Classic Cars on Third Marquette Art Week New Years Eve Ball Drop Small Business Saturday Queen City Half Marathon Festival of the Angry Bear Fourth of July Parade and Fireworks UP Children's Museum Neighborhood Block Party Plaidurday

• 2022-2023 Accomplishments and Projects

Purchased Maintenance Vehicles - Truck, Multihog, Vermeer ATX, Sander Spreader Sold outdated maintenance vehicles and office equipment Distrubuted Match on Main and Fascade Grants Purchased Office Laptops, Desks, Large Scale Printer, Video Conference Equipment Applied for RAP Grant for Festival Street **Established Social District** Pursued TIF District for Third Street Corridor Attended conferences, training workshops, online courses Collaborated with Michigan Works for summer intern Started a parking grant for Downtown Businesses Part-Time Employees Converted 10 additional spaces to reserved parking in the Lower Bluff Ramp Added the 15 minute free option to the Passport Parking App Promoted the Passport Parking App with Validation Codes Continued discussions with Braveworks on parking structure operational plans Restriped 3 parking lots, repaired stairs, railings, bollard Collaborated with city arborist to remove dead trees and replant Rosewood Walkway Enhanced landscaping in downtown Marquette & 3rd St. Corridor Collaborated with Marquette Beautification Committee to plant flowers at Phil's Pocket Park Moved the Wednesday Farmers Market to the 100 Block of Washington St. and increased vendors & attendee numbers Rebranded the Farmers Market Logo/Purchased Signage and Tent with New Logo Created Summer Event Sponsorship Package for DDA Events Brought back Blueberry Fest Poster Contest Commissioned Marquette Art Week installation at Rosewood Walkway

• 2023-2024 Initiatives

Continue to pursue a TIF District for the Third Street Corridor Collaborate with Braveworks Development on parking structure, management and maintenance plans Explore paid parking options for 3rd St. Expand Wayfinding Purchase flag and banner replacements Support new events - Plaidurday, Public Art Display Begin new round of Match on Main Grant program Continue to work with City Arborist on downtown tree replacement plan Repair cracks, reseal, restripe Commons Lot and North Main St. Lot Repair Bluff St. Tower Doors and Elevator Sill Paint Elevator Towers Washington St. Walkway to Main St. Tower: signs and lighting updates Rosewood Walkway Electric repairs Curb cut for handicap accessibility 100 W. Washington block Phil's Pocket Park Mural and Improved Landscaping Update and improve landscaping throughout downtown Welding, hydraulic/electric training for maintenance staff Purchase Key Code System for Marquette Commons with remote lock and motion sensors, additional cameras Refurbish bike racks, purchase large flower boxes Purchase ice crushing equipment, large watering tank, plow & blower attachments for multihog Expand employee healthcare options to include, 2-person & family coverage

Marquette Downtown Development Authority Recommended Schedule of Fees Fiscal Year 2024

| | 2022-2023 Fees | 2023-2024 Recommended Fees |
|---|-------------------|----------------------------------|
| Parking Permit (daytime) | \$30/month | \$30/month |
| Parking Permit (24 hour reserved) Bluff Street Ramp | \$65/month | \$70/month |
| Parking Pemit (24-hour) | \$40/month | \$40/month |
| Parking Paystation | \$1/hour | \$1/hour |
| Passport App | \$1/hour | \$1/hour |
| Marquette Commons Rental | \$75/hour | \$75/hour |
| Marquette Commons Liquor Permit | \$25/day | \$25/day |
| Marquette Commons Plaza Rental | \$100/day | \$100/day |
| Marquette Commons Temporary Structure Fee | \$150/day | \$150/day |
| Farmers Market Booth (Regular Season FT Vendor) | \$25/week | \$25/week |
| Farmers Market Booth (Regular Season PT Vendor) | \$30/week | \$30/week |
| Farmers Market Booth (Daily Vendor) | \$35/week | \$35/week |
| Farmers Market Booth (Wednesday Market FT) | \$25/week | \$25/week |
| Farmers Market Booth (Wednesday Market PT/drop in | \$30/week | \$30/week |
| Indoor/Holiday Market | \$30/week | \$30/week |
| Community Table at Farmers Market | \$80-155/week | \$80-155/week |
| Event Electrical Hook-up | \$35 | \$35 |
| Blueberry Festival Booth - Non-district Vendor | \$125/booth | \$125/booth |
| Blueberry Festival Booth - District Vendor | \$45/booth | \$45/booth |

Marquette DDA Budget Summary with Prior Years Comparisons Fiscal Year 2020 through Budget Year 2024

| | Actual 2020 | Actual 2021 | Actual 2022 | Budget 2023 | Budget 2024 |
|---|----------------|-----------------------|---------------------|----------------|----------------|
| Revenues: | | | | | |
| TIF and 2 Mill Tax | \$831,846 | \$871,861 | \$994,388 | \$1,083,442.00 | \$1,127,828.26 |
| Parking Revenues | \$215,728 | \$306,961 | \$401,622 | \$510,427.00 | \$528,800.00 |
| Other Ordinary Revenue | \$111,210 | \$129,040 | \$132,512 | \$141,660.00 | \$175,147.00 |
| Total Ordinary Revenue | \$1,158,784 | \$1,307,862 | \$1,528,522 | \$1,735,529.00 | \$1,831,775.26 |
| Other Revenue (grant) | \$253,346 | \$1,092,029 | \$25,000 | \$25,000.00 | \$50,000.00 |
| Total Revenue | \$1,412,131 | \$2,399,891 | \$1,553,522 | \$1,760,529.00 | \$1,881,775.26 |
| Beginning Balance Carry Forward | \$925,791 | \$942,073 | \$1,012,643 | \$826,688.00 | \$1,037,015.33 |
| Expenditures: | | | | | |
| Operating Expenditures | \$924,921 | \$809,102 | \$977,058 | \$1,085,377.52 | \$1,295,213.82 |
| Debt Service | \$152,628 | \$930,558 | \$146,173 | \$146,134.00 | \$146,023.00 |
| Capital Expenditures | \$42,360 | \$533,007 | \$488,179 | \$331,000.00 | \$234,500.00 |
| Total Ordinary Expenditures | \$1,119,909 | \$2,272,667 | \$1,579,793 | \$1,562,511.52 | \$1,675,736.82 |
| Grant Project Expenditures | \$275,940 | \$57,810 | \$22,460 | \$80,000.00 | \$75,000.00 |
| TIF overcapture repayment | φ275,940 | φ07,010 | \$22,400 \$9,157 | \$61,437.10 | \$63,693.12 |
| | ¢1 205 040 | \$2,330,477 | | | |
| Total Expenditures | \$1,395,849 | φ ∠, 330,477 | \$1,611,410 | \$1,703,948.62 | \$1,814,429.94 |
| Revenue & Balance Forward over (under) Expend | \$942,073 | \$1,011,487 | \$963,912 | \$883,268.38 | \$1,104,360.65 |

City of Marquette, Downtown Development Authority Budget Detail with Piror Year Comparison Year Ending September 30, 2024

| | Actual Year End 2022 | Budget 2023 | Estimated 2023 Final | Budget 2024 | % Change 2023 to 2024 Budget |
|-------------------------------------|-------------------------|----------------|-------------------------|----------------|---------------------------------|
| Ordinary Income/Expense | | _ | | | |
| Income | | | | | |
| Donations from Private sources (Phi | \$400.00 | \$0.00 | \$284.33 | | |
| Farmers Market | \$87,127.32 | \$91,660.00 | \$115,357.23 | \$125,417.00 | 36.83% |
| Grants | \$25,000.00 | \$25,000.00 | \$75,000.00 | \$50,000.00 | 100.00% |
| Insurance Refund | \$3,243.00 | | \$2,665.00 | | 0.00% |
| Interest Earned | \$565.00 | \$1,000.00 | \$5,164.59 | \$4,000.00 | 300.00% |
| Misc Income | \$5,132.38 | \$10,000.00 | \$27,084.62 | \$2,000.00 | -80.00% |
| Parking Revenues | \$401,622.36 | \$510,927.00 | \$514,762.34 | \$528,800.00 | 3.50% |
| Promotional Income | \$24,574.14 | \$29,000.00 | \$34,101.04 | \$34,230.00 | 18.03% |
| Rental Income | \$11,469.50 | \$9,500.00 | \$8,325.90 | \$9,500.00 | 0.00% |
| Taxes - 2 Mill | \$38,786.61 | \$67,319.00 | \$39,089.42 | \$39,871.00 | -40.77% |
| TIF | \$955,601.60 | \$1,016,123.00 | \$1,016,123.68 | \$1,087,957.26 | 7.07% |
| Total Income | \$1,553,521.91 | \$1,760,529.00 | \$1,837,958.15 | \$1,881,775.26 | 6.89% |
| Gross Profit | \$1,553,521.91 | \$1,760,529.00 | \$1,837,958.15 | \$1,881,775.26 | 6.89% |
| Expense | | | | | |
| Bond 2021 Interest | \$22,172.50 | \$19,134.50 | \$19,134.50 | \$16,023.00 | -16.26% |
| Bond 2021 Principal | \$124,000.00 | \$127,000.00 | \$127,000.00 | \$130,000.00 | 2.36% |
| Capital - Equipment | \$411,660.04 | \$264,000.00 | \$286,545.32 | \$76,500.00 | -71.02% |
| Capital Projects | \$76,519.22 | \$65,500.00 | \$57,532.81 | \$158,000.00 | 141.22% |
| Communications Expense | \$11,790.41 | \$9,770.00 | \$10,012.98 | \$10,112.00 | |
| Event Grant | \$0.00 | \$5,000.00 | \$2,500.00 | \$0.00 | -100.00% |
| Facade Grant Projects | \$22,430.00 | \$50,000.00 | \$26,570.00 | \$25,000.00 | -50.00% |
| Farmer's Market Flow-Thru Funds | \$42,168.00 | \$37,000.00 | \$38,654.00 | \$29,450.00 | -20.41% |
| Farmers Market Promotion | \$2,777.80 | \$4,000.00 | \$7,000.00 | \$3,000.00 | -25.00% |
| Farmers Market Online Fees | \$116.00 | \$0.00 | | | |
| Farmers Market Music | \$0.00 | \$3,000.00 | \$3,225.00 | \$3,000.00 | 0.00% |
| Farmers Market Street Closure | | | | \$3,000.00 | |
| Farmers Market Supplies | | | | \$1,650.00 | |
| Grant Match On Main Disbursment | \$25,000.00 | \$25,000.00 | \$75,000.00 | \$50,000.00 | 100.00% |
| Insurance & Bonding | \$7,803.00 | \$10,192.00 | \$9,092.00 | \$10,000.00 | -1.88% |
| Maintenance & Parking | \$143,247.50 | \$150,512.00 | \$159,475.05 | \$202,800.00 | 34.74% |
| Misc Expense | \$2,612.63 | \$2,300.00 | \$18,232.57 | \$3,000.00 | 30.43% |
| Office Costs & Supplies | \$30,457.64 | \$36,181.00 | \$33,036.23 | \$34,100.00 | -5.75% |
| Payroll Costs & Benefits | \$464,990.67 | \$542,717.00 | \$525,968.46 | \$656,813.42 | 21.02% |

| | Actual Year End 2022 | Budget 2023 | Estimated 2023 Final | Budget 2024 | % Change 2023 to 2024 Budget |
|---|-------------------------|----------------|-------------------------|----------------|---------------------------------|
| | | <u> </u> | | ů. | <u> </u> |
| Professional & Contractual Ser | \$121,083.76 | \$170,552.16 | \$157,692.82 | \$186,408.00 | 9.30% |
| Promotion & Marketing | \$40,051.55 | \$55,100.00 | \$63,995.79 | \$70,680.00 | 28.28% |
| Refund Commons Rent | \$1,050.00 | \$500.00 | \$1,639.35 | \$1,800.00 | 260.00% |
| Refund Farmers Market | | | | \$0.00 | |
| Staff Development & Travel | \$4,930.34 | \$14,000.00 | \$9,743.18 | \$22,200.00 | 58.57% |
| TIF Taxes Due (refund to city) | \$9,156.97 | \$61,437.00 | \$61,437.88 | \$63,693.12 | 3.67% |
| Utilities | \$47,391.53 | \$51,050.92 | \$53,442.24 | \$57,200.40 | 12.05% |
| Total Expense | \$1,611,409.56 | \$1,703,946.58 | \$1,749,985.16 | \$1,814,429.94 | 6.48% |
| Net Ordinary Income | -\$57,887.65 | \$56,582.42 | \$87,972.98 | \$67,345.32 | 19.02% |
| Beginning Fund Balance - Unrestricted | \$1,006,930.00 | \$826,688.00 | \$949,042.35 | \$1,037,015.33 | 25.44% |
| Bond Funds Carry Forward - Restricted | | | | | |
| Revenue & Balance Forward over (under) Expenditures | \$949,042.35 | \$883,270.42 | \$1,037,015.33 | \$1,104,360.65 | 25.03% |

City of Marquette, Downtown Development Authority Budget by Fund Year Ending September 30, 2024

| | | | | 2024 Parking Fund Budget | 2024 Maintenance Fund Budget | 2024 Promotions/Events Budget | 2024 Farmers Mkt Fund Budget | 2024 TIF & Management Budget | Total 2024 Budget | 2023 Budget | Estimated 2023 Final |
|-----------------------|-------------------------|-------------------|--|-----------------------------|---------------------------------|-------------------------------------|--|------------------------------------|---------------------------|---|-------------------------|
| Ordinary I | Income/Expense | | | Ŭ | | | J J | | U | | |
| | Income | | | | | | | | | | |
| | | Farmers Market | | | | | | | | | |
| | | ATM fees | | | | | \$600.00 | | \$600.00 | \$560.00 | |
| | | | Market Donations | | | | \$5,000.00 | | \$5,000.00 | \$5,000.00 | |
| | | | Market Merch Sales | | | | \$1,800.00 | | \$1,800.00 | \$1,800.00 | |
| | | | Market Sponsorship | | | | \$26,477.00 | | \$26,477.00 | | \$ 12,455.0 |
| | | | Market Vendor Fees | | | | A0 00 | | \$0.00 | #000.00 | <u> </u> |
| ├ ─── ├ | | | CC Fees on vendor payments | | | | \$0.00 \$3,000.00 | | \$0.00 | \$800.00 | |
| ├ ─── ├ | | | Farmers Market Community Table All Vendor Fees | | | | \$59,040.00 | | \$3,000.00 \$59,040.00 | \$3,500.00 \$43,000.00 | |
| | | | rmers Market Vendor Fees | | | | \$62,040.00 | | \$62,040.00 | \$47,300.00 | |
| | | | ru Funds Farmers Market | | | | <i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i> | | \$0.00 | φ-17,000.00 | <u>φ 02,110.2</u> |
| | | | DUFB | | | | \$8,000.00 | | \$8,000.00 | \$10,000.00 | \$ 15,000.0 |
| | | | Gift Cards | | | | \$500.00 | | \$500.00 | + , | \$ 311.7 |
| | | | Food as Medicine | | | | \$9,000.00 | | \$9,000.00 | \$3,500.00 | |
| | | | Market Fresh WIC | | | | \$1,500.00 | | \$1,500.00 | \$3,500.00 | |
| | | | Power of Produce | | | | \$1,500.00 | | \$1,500.00 | \$2,000.00 | \$- |
| | | | SNAP EBT Pass Thru | | | | \$8,000.00 | | \$8,000.00 | \$16,500.00 | |
| | | | SR Market Fresh - Project Fresh | | | | \$1,000.00 | | \$1,000.00 | \$1,500.00 | |
| | | | w-Thru Funds Farmers Market | | | | \$29,500.00 | | \$29,500.00 | | |
| | | Total Farmers Ma | rket | | | | \$125,417.00 | | \$125,417.00 | \$91,660.00 | \$ 115,357.2 |
| | | Grants | | | | | | | \$0.00 | | |
| | | | n Main Grant | | | | | \$50,000.00 | \$50,000.00 | \$25,000.00 | |
| | | Total Grants | | | | | | \$50,000.00 | \$50,000.00 | \$25,000.00 | |
| ╞────┝ | | Interest Earned | | | | | | \$4,000.00 | | \$1,000.00 | \$ 5,164.5 |
| ├ ─── ├ | | Misc Income | ome - Other | | \$2,000.00 | | | \$0.00 | \$0.00 | ¢10,000,00 | ¢ 07.094.6 |
| | | Total Misc Incom | | | \$2,000.00 | | | پر. 00 | \$2,000.00 \$2,000.00 | \$10,000.00 \$10,000.00 | \$ 27,084.6 27084.6 |
| | | Parking Revenues | | | φ2,000.00 | | | | φ2,000.00 | \$10,000.00 | 27004.0 |
| | | Meter Re | | \$220,000.00 | | | | | \$220,000.00 | \$268,341.60 | \$ 231,972.2 |
| | | | Rent Revenue | \$45,000.00 | | | | | \$45,000.00 | \$57,750.00 | |
| | | | t Revenue - Permits | \$170,000.00 | | | | | \$170,000.00 | \$117,250.00 | |
| | | | t Revenue Meters | \$92,000.00 | | | | | \$92,000.00 | | |
| | | | Charging Fee | \$1,800.00 | | | | | \$1,800.00 | | |
| | | Total Parking Rev | /enues | \$528,800.00 | | | | | \$528,800.00 | \$510,927.00 | \$ 514,762.3 |
| | | Promotional Inco | | | | | | | \$0.00 | | |
| | | | y Festival Income | | | | | | \$0.00 | | |
| | | | BBF Sponsorship | | | | | | | | \$ 2,720. |
| | | | Entry Fee | | | | | | \$0.00 | \$8,000.00 | |
| | | | leberry Festival Income | | | \$10,720.00 | | | \$10,720.00 | \$8,000.00 | \$ 12,029. |
| | | | Cars on Third Street | | | | | | \$0.00 | ¢44.000.00 | ¢ 44.000 |
| ├ ─── ├ | | | Classic Car Show - Sponsorship assic Cars on Third Street | | | ¢46 240 00 | | | \$0.00 | \$14,000.00 | |
| ┝────┣ | | | dvertising | | | \$16,210.00 | | | \$16,210.00 \$0.00 | \$14,000.00 \$5,000.00 | |
| | | Ladies N | | | | | | | φ0.00 | \$3,000.00 | \$ 3,500.0 |
| | | | Ladies Night Passport-Flow Thru | | | | | | \$0.00 | \$2,000.00 | \$ 1,733.3 |
| ├───┼ | | | dies Night | | | \$2,000.00 | | | \$2,000.00 | \$2,000.00 | |
| | | | n Third Income | | | \$1,700.00 | | | \$1,700.00 | \$0.00 | |
| | | | ant Week Sponsorship | | | \$0.00 | | | \$0.00 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$ 500.0 |
| | | | istrict Income | | | \$300.00 | | | \$300.00 | | \$ 838. |
| | | Total Promotiona | l Income | | | \$34,230.00 | | | \$34,230.00 | \$29,000.00 | \$ 34,101. |
| | | Total Rental Inco | me | | | | | \$9,500.00 | \$9,500.00 | \$9,500.00 | \$ 8,325. |
| | | Taxes - 2 Mill | | | | | | | \$0.00 | | |
| \square | | | 2 Mill - Other | | | | | | \$0.00 | \$67,319.00 | |
| | | Total Taxes - 2 M | | | | | | \$39,871.00 | | | 39089 |
| 1 | | TIF | | | | | | \$1,087,957.26 | \$1,087,957.26 | | |
| ┽────┼─ | Total Inc | ome | | \$528,800.00 | \$2,000.00 | \$34,230.00 | \$125,417.00 | \$1,191,328.26 | \$1,881,775.26 | \$1,760,529.00 | \$ 1,837,958. |
| | | | | | | | | | | <u> </u> | |
| G | Gross Profit Expense | | | | | | | | \$0.00 \$0.00 | \$1,760,529.00 | |

| | | | 2024 Parking Fund Budget | 2024 Maintenance Fund Budget | 2024 Promotions/Events Budget | 2024 Farmers Mkt Fund Budget | 2024 TIF & Management Budget | Total 2024 Budget | Es 2023 Budget Fi | stimated 202 |
|----------------|-----------------|--|-----------------------------|---------------------------------|-------------------------------------|---|------------------------------------|--------------------------|---|------------------|
| | | Bond 2021 Principal | \$130,000.00 | v | Budget | | Duuget | \$130,000.00 | \$127,000.00 | |
| | | Capital - Equipment | <i> </i> | | | | | \$0.00 | ¢ 121,000.00 ¢ | , |
| | | Equipment Purchase | | \$59,000.00 | | | | \$59,000.00 | \$242,000.00 \$ | 6 264,336.7 |
| | | Office furnishings | | | | | \$2,500.00 | \$2,500.00 | \$17,000.00 | 5 15,823.5 |
| | | Street Furnishings | | \$15,000.00 | | | | \$15,000.00 | \$5,000.00 | 6,385.0 |
| | | Vehicles & Equipment | | \$0.00 | | | | \$0.00 | | |
| | | Total Capital - Equipment | | \$74,000.00 | | | \$2,500.00 | \$76,500.00 | \$264,000.00 | \$ 286,545.3 |
| | | Capital Projects | \$35,000.00 | | | | | \$0.00 \$35,000.00 | | |
| | | Bluff Street Ramp Repairs Bluff Street Ramp Repairs - Other | \$35,000.00 | | | | | \$35,000.00 \$0.00 | \$3,000.00 | \$ 3,000.0 |
| | | Total Bluff Street Ramp Repairs | | | | | | \$0.00 | \$3,000.00 | <u> </u> |
| | | Building Improvements Main St. Tower | \$22,000.00 | | | | | \$0.00 | \$0,000.00 | |
| | | Farmers Market Kiosk & Signage | +, | | | \$1,195.00 | | \$1,195.00 | \$18,500.00 \$ | 18,500.0 |
| | | Flags, Banners, & Signs | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | \$0.00 | · · · · · · · · · · · · · · · · · · · | |
| | | Flags, Banners, Lights | | \$0.00 | | | \$40,000.00 | \$40,000.00 | \$5,000.00 \$ | § 10,845.0 |
| | | Total Flags, Banners, & Signs | | | | | \$40,000.00 | \$40,000.00 | \$5,000.00 | 53 |
| | | Site & Land Improvements | | | | | | \$0.00 | | |
| | | Commons Site Improvements | | | | | \$9,000.00 | \$9,000.00 | \$14,000.00 \$ | |
| | | Parking Lot Line Painting | \$30,000.00 | | | | | \$30,000.00 | \$25,000.00 | \$ 15,900.0 |
| | | Walkway Improvements | \$15,000.00 | \$0.00 | | | \$7,000.00 | \$22,000.00 | A AA AAA AA | |
| | | Total Site & Land Improvements | \$45,000.00 | \$0.00 | | | \$16,000.00 | \$61,000.00 | \$39,000.00 \$ | |
| | | Total Capital Projects | \$102,000.00 | \$0.00 | | | \$56,000.00 | \$158,000.00 | \$65,500.00 \$ | 57,532.8 |
| | | Communications Expense | | | | ¢700.00 | | \$0.00 | ¢000.00 | |
| | | Communication Expense-FarmMkt | \$700.00 | | | \$702.00 | | \$702.00 \$700.00 | \$302.00 \$ | |
| | | Communication Expense - BSR Communication Expense - Maint | \$700.00 | | | | | \$700.00 | \$720.00 \$ \$780.00 \$ | |
| | | Communication Expense - Maint | \$390.00 | \$1,950.00 | | | \$1,170.00 | \$3,510.00 | \$390.00 | |
| | | Communication Expense - Office | \$1,320.00 | \$330.00 | | | \$1,650.00 | \$3,300.00 | \$6,078.00 | |
| | | Communication Expense - Tower | \$700.00 | +000.00 | | | ¢ 1,000100 | \$700.00 | \$720.00 | |
| | | Internet Service - Commons | | | | | \$1,200.00 | \$1,200.00 | \$780.00 \$ | |
| | | Total Communications Expense | \$3,110.00 | \$2,280.00 | | \$702.00 | \$4,020.00 | \$10,112.00 | \$9,770.00 \$ | |
| | | Event Grant | | | | | | \$0.00 | \$5,000.00 \$ | \$ 2,500. |
| | | Facade Grant Projects | | | | | | \$0.00 | | |
| | | Local Facade Grant | | | | | | \$0.00 | \$50,000.00 | |
| | | Total Facade Grant Projects | | | | | \$25,000.00 | \$25,000.00 | \$50,000.00 | 5 26,570. |
| | | Farmer's Market Flow-Thru Funds | | | | 40,000,00 | | \$0.00 | * 4 0 0 0 0 0 * | |
| | | Double Up Food Bucks Reimburse | | | | \$8,000.00 | | \$8,000.00 | \$10,000.00 | |
| | | EBT Reimbursement Food as Medicine Reimbursement | | | | \$8,000.00 \$9,000.00 | | \$8,000.00 \$9,000.00 | \$16,500.00 \$ \$3,500.00 \$ | |
| | | Gift Card Expense | | | | \$9,000.00 | | \$9,000.00 | φ3,300.00 φ \$ | 5 9,004 |
| | | Power of Produce Reimbursement | | | | \$1,500.00 | | \$1,500.00 | \$2,000.00 | |
| | | Senior Market Fresh Reimburs | | | | \$1,500.00 | | \$1,500.00 | \$1,500.00 | |
| | | WIC Market Fresh Reimbursement | | | | \$1,000.00 | | \$1,000.00 | \$3,500.00 \$ | |
| | | Total Farmer's Market Flow-Thru Funds | | | | \$29,450.00 | | \$29,450.00 | \$37,000.00 \$ | |
| | | Farmers Market Promotion | | | | | | \$0.00 | | |
| | | Cost of Merchandise | | | | \$0.00 | | \$0.00 | \$1,500.00 | |
| | | Farmers Market Promotion - Other | | | | \$3,000.00 | | \$3,000.00 | \$2,500.00 | |
| | | Total Farmers Market Promotion | | | | \$3,000.00 | | \$3,000.00 | \$4,000.00 \$ | |
| | | Farmers Market Music | | | | \$3,000.00 | | \$3,000.00 | \$3,000.00 | |
| | | Farmers Market Street Closure | | | | \$3,000.00 | | \$3,000.00 | \$ | \$ 3,000 |
| | | Farmers Market Supplies | | | | \$1,650.00 | | \$1,650.00 | #05 000 00 | 75.000 |
| | | Grant Match On Main Disbursment | | | | | \$50,000.00 | \$50,000.00 | \$25,000.00 | 5 75,000. |
|)%parking 40 | 0%main 5%EM 150 | Insurance & Bonding admin Property & Vehicle Insurance | \$4,000.00 | \$4,000.00 | | \$500.00 | \$1,500.00 | 0.00\$ \$10,000.00 | \$10,192.00 | § 9,092 |
| /opaikiiiy, 40 | | Total Insurance & Bonding | \$4,000.00 | | | \$500.00 | \$1,500.00 | \$10,000.00 | | |
| | | Maintenance & Parking | \$49,900.00 | φ-7,000.00 | | φ000.00 | ψ1,000.00 | \$49,900.00 | φτο, το 2.00 φ | 5,032 |
| | | Equipment & Tools | \$0.00 | \$11,300.00 | | | | \$11,300.00 | \$6,500.00 \$ | 6,500 |
| | | Holiday Lights | ÷ | \$25,000.00 | | | | \$25,000.00 | \$20,000.00 | |
| | | Landscape,Flowers,Decorations | | \$37,400.00 | | | | \$37,400.00 | \$27,745.00 | |
| % parking, 70 | 70% maintenance | Maint Supplies | \$6,600.00 | | | \$0.00 | | \$22,000.00 | \$20,000.00 \$ | |
| | | Maintenance Garage | \$4,200.00 | \$9,800.00 | | | | \$14,000.00 | \$ | 5 13,800 |
| 0%parking, 70 | '0% main. | Maintenance Garage - Other | | | | | | \$0.00 | \$13,762.00 | |
| | | Total Maintenance Garage | | | | | | \$0.00 | \$13,762.00 | 9600 |
| J% parking, 7 | 70% maintenance | Maintenance Services & Repairs | \$9,000.00 | | | | | \$30,000.00 | \$29,968.00 | 2 4,555. |
| | | Phil's Park Expense | | \$2,000.00 | | | | \$2,000.00 | | |
| 1 | | Safety Compliance | | \$2,000.00 | | | | \$2,000.00 | \$ | \$ 360 |

| | | | | | | 2024 | | 2024 TIF & | | | |
|-----------------------|---------------|----------|--|----------------------------|----------------------|------------|--------------------|--------------------|-------------------------|----------------------|--------------|
| | | | | 2024 Parking Fund | | | 2024 Farmers Mkt | Management | Total 2024 | | timated 2023 |
| | | | | Budget | Fund Budget | Budget | Fund Budget | Budget | Budget | 2023 Budget Fin | |
| | | | Parking Control Signs | \$5,000.00 | | | | | \$5,000.00 | \$1,500.00 | 2,853.36 |
| | | | Parking Meter Operations | | | | | | \$0.00 | | |
| | | | Parking Meter Supplies | \$8,000.00 | | | | | \$8,000.00 | \$6,000.00 | 9,340.00 |
| | | | Parking Meter Misc | | | | | | . | \$ | 38.18 |
| | | | Refund Parking Rents | \$1,000.00 | | | | | \$1,000.00 | \$200.00 \$ | 1,141.50 |
| | | | Total Parking Meter Operations | \$9,100.00 | | | | | \$9,100.00 | \$6,200.00 \$ | 10,519.68 |
| | | | Vehicle Operating Expense | | | | | | \$0.00 | | |
| | | | Repairs & Maintenance | \$12,000.00 | | | | | \$30,000.00 | \$0.00 \$ | 25,427.34 |
| | | | Vehicle Operating Expense - Other Fuel | \$4,000.00 | | | | | \$10,000.00 | \$24,837.00 | |
| 40% parking, 60% | % maintenance | | Total Vehicle Operating Expense | \$16,000.00 | - | | | | \$40,000.00 | \$24,837.00 \$ | 25,427.34 |
| | | | intenance & Parking | \$49,900.00 | \$152,900.00 | | | <u> </u> | \$202,800.00 | \$150,512.00 \$ | 159,475.05 |
| | | Misc Exp | | | | | | \$3,000.00 | \$3,000.00 | \$2,300.00 | 18,232.57 |
| | | | osts & Supplies | | | | | * 0.000.00 | \$0.00 | #0.000.00 | 4 005 45 |
| | | | Meeting and Meal Expense | AT (00.00 | * 4 000 00 | | ¢4,000,00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | 1,985.15 |
| | | | Office Rent | \$5,100.00 | \$1,020.00 | | \$1,020.00 | \$13,260.00 | \$20,400.00 | \$20,400.00 \$ | 20,400.00 |
| ├ ─── | ┨───┤─── | | Office Supplies | | | | \$0.00 | \$7,000.00 | \$7,000.00 | \$6,590.00 \$ | 6,321.91 |
| | ┨───┤─── | | Postage | | | | \$0.00 | \$1,200.00 | \$1,200.00 | \$1,191.00 | 1,041.74 |
| | + | | Printing & Copying | AE 400.00 | ¢4,000,00 | | \$0.00 | \$3,500.00 | \$3,500.00 | \$6,000.00 \$ | 3,287.43 |
| | + | | fice Costs & Supplies | \$5,100.00 | \$1,020.00 | | \$1,020.00 | \$26,960.00 | \$34,100.00 | \$36,181.00 | 33,036.23 |
| ├ ─── ├ | ┨───┤─── | | Costs & Benefits | | | | | | | | |
| ├ ─── | + | | Employee Fringe | | | | | | * ^ ^^ | ¢40,404,50,¢ | 00.004.45 |
| | | | Employee Health Care Insurance | | | | | | \$0.00 | \$42,461.52 \$ | 26,684.15 |
| | | | FICA - Employer's Share | | | | | | \$0.00 | \$32,023.00 \$ | 32,411.40 |
| | | | Retirement Benefits | *** | ¢00.000.40 | | * 05 705 54 | * 05.040.74 | \$0.00 | \$36,921.48 \$ | 34,209.42 |
| | | | Total Employee Fringe | \$22,586.19 | \$60,920.13 | | \$25,785.51 | \$65,816.74 | \$175,108.57 | \$111,406.00 | 93,304.97 |
| | | | Payroll Insurance | *• • • • • • | * 4 7 4 7 6 6 | | \$007.4F | * 754.05 | \$0.00 | ¢0,404,00,¢ | 0.005.00 |
| | | | Workmen's Comp | \$3,113.25 | \$4,717.65 | | \$927.15 | \$754.95 | \$9,513.00 | \$9,434.00 \$ | 8,985.00 |
| | | | Total Payroll Insurance | \$3,113.25 | \$4,717.65 | | \$927.15 | \$754.95 | \$9,513.00 | \$9,434.00 \$ | 8,985.00 |
| | | | Salaries & Wages | \$56,217.64 | \$171,042.96 | | \$63,200.85 | \$181,730.40 | \$472,191.85 | \$421,877.00 \$ | 423,678.49 |
| | | | yroll Costs & Benefits | \$81,917.08 | \$236,680.75 | | \$89,913.51 | \$248,302.09 | \$656,813.42 | \$542,717.00 | 525,968.46 |
| | | | onal & Contractual Ser | | | | | | | | |
| | | | Accounting & Auditing | | | | | ¢4,000,00 | ¢4,000,00 | ¢4 000 00 ¢ | 2 526 00 |
| | | | Accounting & Auditing - Other | | | | | \$4,600.00 | \$4,600.00 | \$4,200.00 | 3,526.00 |
| | | | Total Accounting & Auditing | | | | | \$4,600.00 | \$4,600.00 | \$4,200.00 | 3,526.00 |
| | | | Credit Card Fees | ¢25,000,00 | | | ¢4,000,00 | | \$0.00 | ¢20,000,00 | |
| | | | Credit Card Fees - Other | \$25,000.00 | | | \$1,000.00 | | \$26,000.00 | \$29,600.00 | 00.004.70 |
| | | | Total Credit Card Fees | \$25,000.00 | | | \$1,000.00 | | \$26,000.00 | \$29,600.00 | 28,291.72 |
| | | | Elevator Maintenance Contract | \$2,600,00 | | | | | \$0.00 \$3 600 00 | ¢2 961 02 ¢ | 2 015 50 |
| | + | | Elevator Maintenance - BSR | \$3,600.00 | | | | | \$3,600.00 | \$3,861.92 | 3,915.50 |
| | + | | Elevator Maintenance - Tower | \$4,160.00 | | | | | \$4,160.00 | \$4,205.24 | 5,660.56 |
| | + | | Total Elevator Maintenance Contract | \$7,760.00 | | | | | \$7,760.00 | \$8,067.16 | 9,576.06 |
| | + | | Licenses & Fees | ¢=00.00 | | | | | \$0.00 \$500.00 | ¢050.00 | E00.00 |
| | + | | Elevator License | \$500.00 | | | ¢ 475.00 | | \$500.00 \$475.00 | \$250.00 \$ | 500.00 |
| | ╂───┼─── | | Farmers Market Licenses | ¢500.00 | | | \$475.00 | | \$475.00 | \$540.00 \$ | 474.40 |
| | + | | Total Licenses & Fees Parking Motor Management Fees | \$500.00 \$34,200,00 | | | \$475.00 | | \$975.00 \$34,200.00 | \$790.00 \$ | 974.40 |
| <u>├</u> | + | | Parking Meter Management Fees Professional Services - Misc | \$34,200.00 | | | | | ₹34,200.00 | \$34,200.00 | 33,525.00 |
| | + | | Professional Services - Misc Professional Services - Misc - Other | | | | | | ¢0.00 | \$30,500.00 \$ | 22.050.00 |
| | ╂───┼─── | | Total Professional Services - Misc - Other | | | | \$0.00 | \$50,000.00 | \$0.00 \$50,000.00 | \$30,500.00 \$ | 23,050.00 |
| | ╂───┼─── | | Snow Removal | | | | <u>۵</u> 0.00 | \$50,000.00 | \$50,000.00 \$0.00 | φ30,300.00 \$ | 23,050.00 |
| | ╂───┼─── | | Snow Removal - BSR | \$5,515.00 | | | | | \$0.00 \$5,515.00 | \$12,600.00 | 5,250.03 |
| | + | | | \$5,515.00 | | | | | \$5,515.00 | \$36,645.00 | <u> </u> |
| | + | | Snow Removal - Parking Lots Total Snow Removal | \$41,895.00 \$47,410.00 | | | | | | \$36,645.00 \$ | |
| | + | | Subscriptions & Memberships | | \$720.00 | | \$500.00 | \$2.950.00 | \$47,410.00 | | 45,317.84 |
| | + | | Subscriptions & Memberships Web & I T Services | \$0.00 | <i>ې</i> ۲20.00 | | | \$2,850.00 | \$4,070.00 | \$3,450.00 | 2,893.50 |
| | + | | | \$1,800.00 \$116 670 00 | | | \$1,813.00 | \$8,500.00 | \$12,113.00 | \$10,500.00 \$ | 10,538.30 |
| | + | | ofessional & Contractual Ser | \$116,670.00 | | | \$3,788.00 | \$65,950.00 | \$186,408.00 | \$170,552.16 | 157,692.82 |
| | + | | on & Marketing | | | ¢0.000.00 | | | \$0.00 | ¢2,000,00 ¢ | 2 000 00 |
| | + | | Art Week | | | \$2,000.00 | | | \$2,000.00 | \$2,000.00 | 2,000.00 |
| ├ ─── | + | | Blueberry Festival Blueberry Festival - Other | | | | | | \$0.00 \$0.00 | ¢6 500 00 | |
| 1 | | | Divenenty resulval - Other | | | | | | \$0.00 | \$6,500.00 | |

| | | | | | _ | | | | 2024 TIF & Management | Total 2024 | | stimated 20 |
|----------|---------------------|-----------|-----------|---|----------------------|-----------------------|---------------------------|-----------------------|----------------------------|---------------------------|-------------------------------|-------------|
| | | | | Total Diveborg Footival | Budget | Fund Budget | Budget \$7,000.00 | Fund Budget | Budget | Budget \$7,000.00 | 2023 Budget F \$6,500.00 | |
| | | | | Total Blueberry Festival Classic Cars on Third | | | ۵۲,000.00 | | | \$7,000.00 | \$0,500.00 3 |) 12,140 |
| | | | | Classic Cars on Third - Other | | | | | | \$0.00 | \$14,000.00 | |
| | | | | Total Classic Cars on Third | | | \$16,210.00 | | | \$16,210.00 | \$14,000.00 | 6 14,000 |
| | | | | Downtown Trick or Treat | | | \$1,100.00 | | | \$1,100.00 | | |
| | | | | Fourth of July | | | \$2,500.00 | | | \$2,500.00 | | |
| | | | | Group Advertising Exp | | | \$7,200.00 | | | \$7,200.00 | | |
| | | | | Holidays & Santa | | | | | | \$0.00 | | |
| | | | | Holidays & Santa - Other | | | | | | \$0.00 | \$3,000.00 | |
| | | | | Total Holidays & Santa | | | \$2,370.00 | | | \$2,370.00 | \$3,000.00 | 87 |
| | | | | Ladies Night | | | | | | \$0.00 | ¢4,000,00 | |
| | | | | Ladies Night - Other Total Ladies Night | | | \$4,500.00 | | | \$0.00 \$4,500.00 | \$4,000.00 \$4,000.00 | 3,98 |
| | | | | Maps & Brochures | \$500.00 | | \$3,000.00 | | | \$3,500.00 | \$3,500.00 | |
| | | | | Music on Third | \$500.00 | | \$5,700.00 | | | \$5,700.00 | \$4,000.00 | |
| | | | | New Year Ball Drop Expense | | | \$1,000.00 | | | \$1,000.00 | \$300.00 | |
| | | | | Promotional Expense - Misc | | | ¥1,000.00 | | | \$0.00 | 4000.00 | , 01 |
| | | | | Promotional Expense - Misc - Other | | | | | | \$0.00 | \$15,000.00 | |
| | | | | Total Promotional Expense - Misc | \$1,000.00 | | \$7,800.00 | | | \$8,800.00 | \$15,000.00 | 5 15,00 |
| | | | | Public Art Display | | | \$5,000.00 | | | \$5,000.00 | | <u> </u> |
| | | | | Restaurant Week | | | \$500.00 | | | \$500.00 | \$500.00 | 6 84 |
| | | | | Small Business Saturday | | | | | | \$0.00 | | |
| | | | | Small Business Saturday - Other | | | | | | \$0.00 | \$300.00 | |
| | | | | Total Small Business Saturday | | | \$300.00 | | | \$300.00 | \$300.00 | |
| | | | | Social District | | | \$500.00 | | | \$500.00 | 9 | 5 2,43 |
| | | | | UP 200 | | | | | | \$0.00 | *0 000 00 | |
| | | | | UP 200 - Other | | | ¢0,000,00 | | | \$0.00 | \$2,000.00 | <u> </u> |
| | | | | Total UP 200 omotion & Marketing | \$1,000.00 | | \$2,000.00 \$69,680.00 | | | \$2,000.00 \$70,680.00 | \$2,000.00 \$55,100.00 | |
| | | | | Commons Rent | \$1,000.00 | | \$09,000.00 | | \$1,800.00 | \$1,800.00 | \$500.00 | |
| | Refund Farmers | | | | | \$0.00 | φ1,000.00 | \$0.00 | φ300.00 γ | , I, U | | |
| | | | | aff Development & Travel | | \$13,000.00 | | \$1,200.00 | \$8,000.00 | \$22,200.00 | \$14,000.00 | <u> </u> |
| | | | TIF Taxe | | | <i><i><i></i></i></i> | | <i><i><i></i></i></i> | \$63,693.12 | \$63,693.12 | \$61,437.00 | |
| | | | Utilities | | | | | | +, | \$0.00 | ÷••,•••• | |
| | | | | Natural Gas Commons | | \$6,300.00 | | | | \$6,300.00 | \$6,388.92 | 5 5,7 |
| | | | | Purchased Power | | | | | | \$0.00 | | |
| | | | | Electrical - BSR | \$15,504.30 | | | | | \$15,504.30 | \$14,620.80 | |
| | | | | Electrical - Commons | | | | | \$5,600.00 | \$5,600.00 | \$5,392.80 | |
| | | | | Electrical - Festoons | | \$800.00 | | | | \$800.00 | \$630.00 | |
| | | | | Electrical - Holiday Lights | | \$900.00 | | | | \$900.00 | \$945.00 | |
| | | | | Electrical - Jackson Cut Alley | \$7.17.00 | \$700.00 | | | | \$700.00 | \$604.80 | |
| | | | | Electrical - Lakeshore Lot | \$747.60 | | | | | \$747.60 | \$765.72 | |
| | | | | Electrical - Rock & Front Electrical - Rosewood Walk | \$688.80 \$792.75 | | | | | \$688.80 \$792.75 | \$687.96 \$853.32 | |
| + | | | | Electrical - Spring Street Lot | \$1,414.35 | | | | | \$1,414.35 | \$853.32 | |
| | | | | Electrical - Tower | \$1,414.33 | | | | | \$1,414.35 | \$4,753.48 | |
| | | | | Electrical - Walkway | \$873.60 | | | | | \$873.60 | \$859.92 | |
| | | | | Total Purchased Power | \$25,145.40 | | | | \$5,600.00 | \$30,745.40 | \$31,622.08 | |
| | | | | Stormwater Charges | | | | | | \$0.00 | , - , | .,. |
| | | | | Stormwater Charges - Lots | \$5,250.00 | | | | | \$5,250.00 | \$5,108.28 | 6 4,7 |
| | | | | Stormwater Chgs - BSR | \$2,205.00 | | | | | \$2,205.00 | \$2,188.80 | |
| | | | | Total Stormwater Charges | \$7,455.00 | | | | | \$7,455.00 | \$7,297.08 | 6,7 |
| | | | | Water Useage | | | | | | \$0.00 | | |
| | | | | Water Use - Rosewood Walkway | \$500.00 | | | | | \$500.00 | \$446.88 | |
| | | | | Water Useage - Commons | | \$8,500.00 | | | | \$8,500.00 | \$4,562.40 | |
| + + | | | | Water Useage - Spring St | \$800.00 | | | | | \$800.00 | \$377.76 | |
| + | | | | Water Useage - West Main Street | ¢4.000.00 | | | | * 0.00 | \$0.00 | \$355.80 | |
| | | | Total 14 | Total Water Useage | \$1,300.00 | | | | \$0.00 | \$1,300.00 | \$5,742.84 | |
| | | Total Ex | Total Uti | | \$33,900.40 | | ¢60,690,00 | ¢420 440 E4 | \$5,600.00 \$562,325,21 | \$57,200.40 | \$51,050.92 \$1,703,946.58 | |
| | | Total Ex | pense | | \$543,620.48 | \$502,300.75 | \$69,680.00 | \$138,418.51 | \$562,325.21 | \$1,816,344.94 | φ1,703,940.38 | 5 1,749,9 |
| Beginnin | a Fund ^r | Ralanco | | | | | | | | \$1,037,015.33 | \$826,688.00 | \$949, |
| | <u>9 i unu i</u> | | | | | | | | | φ1,007,010.00 | ψ020,000.00 | ψ949, |
| | | <u> </u> | | | A 4 4 9 9 9 4 9 | | | | <u> </u> | <u> </u> | AFO FOO 40 | 87,9 |
| Revenue | Over (III | ideri Evr | enditure | S | -\$14,820.48 | -\$502,300.75 | -\$35,450.00 | -\$13,001.51 | \$629,003.05 | \$63,430.32 | \$56,582.42 | |

Marquette DDA Parking Fund 2024 FY Budget with Prior Year Comparisons

| | Actual 2020 | Actual 2021 | Actual 2022 | Budget 2023 | Budget 2024 |
|--------------------------------|-----------------|--------------|--------------|--------------|--------------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 2021 bond proceeds | | \$251,166.37 | | | |
| Obselete Meter Sales | | | \$2,871.35 | | |
| Parking Revenues | | | | | |
| Meter Revenue | \$138,172.70 | \$140,409.43 | \$203,166.54 | \$268,341.60 | \$220,000.00 |
| Parking Rent Revenue | \$94,483.08 | \$12,120.00 | \$38,951.15 | \$57,750.00 | \$45,000.00 |
| Passport Revenue - Permits | \$456.00 | \$111,764.67 | \$119,126.98 | \$117,250.00 | \$170,000.00 |
| Passport Revenue Meters | \$4,647.70 | \$18,334.65 | \$39,749.25 | \$67,085.40 | \$92,000.00 |
| Vehicle Charging Fee | \$816.41 | \$687.14 | \$628.44 | \$500.00 | \$1,800.00 |
| Total Parking Revenues | \$238,575.89 | \$283,315.89 | \$401,622.36 | \$510,927.00 | \$528,800.00 |
| Reimbursement for damages | \$1,171.28 | \$10.00 | \$0.00 | | |
| Total Income | \$239,747.17 | \$534,492.26 | \$404,493.71 | \$510,927.00 | \$528,800.00 |
| Gross Profit | \$239,747.17 | \$534,492.26 | \$404,493.71 | \$510,927.00 | \$528,800.00 |
| Expense | | | | | |
| Bond 2021 Interest | \$37,627.50 | \$6,723.89 | \$22,172.50 | \$19,134.50 | \$16,023.00 |
| Bond 2021 Principal | \$115,000.00 | \$135,000.00 | \$124,000.00 | \$127,000.00 | \$130,000.00 |
| Capital Equipment | | | | | |
| Parking Meters | | \$53,500.00 | \$384,922.49 | \$0.00 | \$0.00 |
| Total Capital Equipment | | \$53,500.00 | \$384,922.49 | \$0.00 | \$0.00 |
| Capital Projects | | | | | |
| Bluff Street Ramp Repairs | \$9,200.00 | \$222,486.81 | \$610.25 | \$3,000.00 | \$35,000.00 |
| Building Improvements/Main St. | Tower | | | | \$22,000.00 |
| Site & Land Improvements | \$0.00 | | | | |
| Parking Lot Line Painting | g \$0.00 | \$19,053.09 | \$0.00 | \$20,000.00 | \$30,000.00 |
| Walkway Improvements | | | | | \$15,000.00 |
| Total Site & Land Improvements | \$0.00 | \$19,053.09 | \$0.00 | \$20,000.00 | \$45,000.00 |
| Total Capital Projects | \$9,200.00 | \$241,539.90 | \$610.25 | \$23,000.00 | \$102,000.00 |
| Communications Expense | | | | | |
| Communication Expense - BSR | \$1,934.13 | \$2,307.42 | \$2,198.64 | \$720.00 | \$700.00 |
| Communication Expense - Maint | \$686.86 | \$516.49 | \$0.00 | | |
| Communication Expense - Mobile | \$240.00 | \$390.00 | \$360.00 | \$390.00 | \$390.00 |
| Communication Expense - Office | \$1,930.07 | \$2,027.87 | \$1,562.33 | \$1,440.00 | \$1,320.00 |
| Communication Expense - Tower | \$1,881.23 | \$2,248.99 | \$2,195.19 | \$720.00 | \$700.00 |
| Total Communications Expense | \$6,672.29 | \$7,490.77 | \$6,316.16 | \$3,270.00 | \$3,110.00 |
| | | | | | |

| | Actual 2020 | Actual 2021 | Actual 2022 | Budget 2023 | Budget 2024 |
|----------------------------------|--------------|-------------------|--|-------------|---------------------------------------|
| Insurance & Bonding | | | | | |
| Property & Vehicle Insurance | \$3,013.60 | \$3,180.00 | \$3,121.20 | \$3,277.05 | \$4,000.00 |
| Total Insurance & Bonding | \$3,013.60 | \$3,180.00 | \$3,121.20 | \$3,277.05 | \$4,000.00 |
| Maintenance & Parking | | | | | |
| Equipment & Tools | \$944.79 | \$72.94 | \$0.00 | \$0.00 | \$0.00 |
| Landscape Flowers, Decorations | \$82.57 | \$0.00 | | | |
| Maint Supplies | \$4,403.38 | \$7,337.33 | \$5,764.42 | \$7,500.00 | \$6,600.00 |
| Maintenance Garage | \$3,652.26 | \$4,075.03 | \$3,845.38 | \$4,593.40 | \$4,200.00 |
| Maintenance Services & Repairs | \$4,168.49 | \$2,722.64 | \$6,619.12 | \$7,492.00 | \$9,000.00 |
| Parking Control Signs | \$96.50 | \$1,302.79 | \$17,125.77 | \$1,500.00 | \$5,000.00 |
| Parking Meter Operations | | | | | |
| Parking Meter installation | \$0.00 | \$2.70 | | | \$0.00 |
| Parking Meter Repairs | \$2,766.81 | \$7,376.20 | | | |
| Parking Meter Supplies | \$2,487.33 | \$965.87 | \$13,016.15 | \$6,000.00 | \$8,000.00 |
| Parking Meters Misc | | | \$26.85 | | \$100.00 |
| Refund Parking Rents | \$145.00 | \$30.00 | \$1,344.00 | \$200.00 | \$1,000.00 |
| Parking Meter Operations - Other | | \$3,069.97 | \$659.00 | | |
| Total Parking Meter Operations | \$5,399.14 | \$11,444.74 | \$15,046.00 | \$6,200.00 | \$9,100.00 |
| Vehicle operating expense | - | | | | |
| Vehicle Operating Repairs & M | \$5,203.43 | \$6,092.59 | \$8,082.15 | \$8,498.00 | \$12,000.00 |
| Vehicle Operating Expense - Fuel | | . , | . , | | \$4,000.00 |
| Total Vehicle Operating Expense | \$5,203.43 | \$6,092.59 | \$8,082.15 | \$8,498.00 | |
| Total Maintenance & Parking | \$23,950.56 | \$33,048.06 | \$56,482.84 | | |
| Office Costs & Supplies | , ., | +) | · · · · · · · | + , | · · · · · · · · · · · · · · · · · · · |
| Office Rent | \$4,438.00 | \$5,100.00 | \$4,420.00 | \$5,100.00 | \$5,100.00 |
| Office Supplies | \$610.86 | \$104.10 | \$0.00 | | <i>+-,</i> |
| Parking Permits | \$912.00 | \$0.00 | \$0.00 | | |
| Postage | \$1,081.62 | \$100.00 | \$0.00 | | |
| Printing & Copying | \$1,062.77 | \$107.61 | \$0.00 | | |
| Total Office Costs & Supplies | \$8,105.25 | \$5,411.71 | \$4,420.00 | \$5,100.00 | \$5,100.00 |
| Payroll Costs & Benefits | <i>+-,</i> | + - , | <i>+</i> · <i>,</i> · <i>_</i> · · · · · · · · | + - , | <i>+ - , </i> |
| Employee Fringe | \$14,397.01 | \$13,087.63 | \$25,416.65 | \$25,770.00 | \$22,586.19 |
| Payroll Insurance | , , | ÷ -) | · · · · · · · · · · · · · · · · · · · | Ŧ - J | · · · · |
| Workmen's Comp | \$3,393.00 | \$1,989.00 | \$3,053.00 | \$3,205.65 | \$3,113.25 |
| Total Payroll Insurance | \$3,393.00 | \$1,989.00 | \$3,053.00 | | |
| Salaries & Wages | \$83,350.47 | \$75,979.25 | \$82,301.02 | | |
| Total Payroll Costs & Benefits | \$101,140.48 | \$91,055.88 | \$110,770.67 | | |
| Professional & Contractual Ser | <i></i> | <i>401,000.00</i> | ÷ | ÷, | <i>431,011.00</i> |
| Accounting and auditing | | \$5.00 | \$0.00 | | |
| | | φ0.00 | \$0.00 | | |

| | Actual 2020 | Actual 2021 | Actual 2022 | Budget 2023 | Budget 2024 |
|--------------------------------------|-------------|--------------|--------------|--------------|--------------|
| Arch and Enginneering | | \$4,800.00 | \$0.00 | | |
| Credit Card Fees | | | | | |
| Merchant Card Fees | \$6,069.93 | \$12,438.20 | \$16,691.40 | \$28,800.00 | \$25,000.00 |
| Total Credit Card Fees | \$6,069.93 | \$12,438.20 | \$16,691.40 | \$28,800.00 | \$25,000.00 |
| Elevator Maintenance Contract | | | | | |
| Elevator Maintenance - BSR | \$3,159.00 | \$4,049.89 | \$4,227.97 | \$3,678.00 | \$3,600.00 |
| Elevator Maintenance - Tower | \$3,524.43 | \$3,190.05 | \$4,041.53 | \$4,005.00 | \$4,160.00 |
| Total Elevator Maintenance Contract | \$6,683.43 | \$7,239.94 | \$8,269.50 | \$7,683.00 | \$7,760.00 |
| Licenses & Fees | \$125.00 | \$0.00 | \$0.00 | \$250.00 | \$500.00 |
| Parking Meter Management Fees | \$31,642.91 | \$30,048.70 | \$32,401.26 | \$34,200.00 | \$34,200.00 |
| Snow Removal | | | | | |
| Snow Removal - BSR | \$9,428.58 | \$12,000.03 | \$8,000.02 | \$12,600.00 | \$5,515.00 |
| Snow Removal - Jackson Cut | \$871.62 | \$0.00 | \$0.00 | | |
| Snow Removal - Parking Lots | \$35,571.26 | \$34,699.98 | \$34,915.13 | \$36,645.00 | \$41,895.00 |
| Total Snow Removal | \$45,871.46 | \$46,700.01 | \$42,915.15 | \$49,245.00 | \$47,410.00 |
| Subscriptions & Memberships | \$250.00 | \$0.00 | \$0.00 | • | |
| Web & IT Services | \$10.00 | \$0.00 | \$0.00 | | \$1,800.00 |
| Total Professional & Contractual Ser | \$90,652.73 | \$101,231.85 | \$100,277.31 | \$120,428.00 | \$116,670.00 |
| Promotion & Marketing | | | | | |
| Maps & Brochures | \$0.00 | \$0.00 | \$0.00 | \$500.00 | \$500.00 |
| Promotional Expense - Misc | \$0.00 | \$0.00 | \$1,797.50 | | \$500.00 |
| Total Promotion & Marketing | \$0.00 | \$0.00 | \$1,797.50 | \$500.00 | \$1,000.00 |
| Utilities | | | | | |
| Purchased Power | | | | | |
| Electrical - BSR | \$17,261.15 | \$13,589.62 | \$13,458.68 | | |
| Electrical - Lakeshore Lot | \$730.97 | \$662.98 | \$686.42 | • | • |
| Electrical - Rock & Front | \$628.57 | \$676.91 | \$620.98 | | • |
| Electrical - Rosewood Walk | \$1,105.56 | \$997.72 | \$759.21 | \$812.70 | \$792.75 |
| Electrical - Spring Street Lot | \$1,214.38 | \$1,134.29 | \$1,304.30 | | |
| Electrical - Tower | \$4,264.30 | \$2,472.56 | \$5,741.19 | | |
| Electrical - Walkway | \$792.21 | \$726.26 | \$756.86 | \$819.00 | - |
| Total Purchased Power | \$25,997.14 | \$20,260.34 | \$23,327.64 | \$22,904.24 | \$25,145.40 |
| Stormwater Charges | | | | | |
| Stormwater Charges - Lots | \$3,945.63 | \$4,080.60 | \$3,867.15 | | |
| Stormwater Chgs - BSR | \$1,690.92 | \$1,748.76 | \$1,657.37 | | |
| Total Stormwater Charges | \$5,636.55 | \$5,829.36 | \$5,524.52 | \$7,297.08 | \$7,455.00 |
| Water Useage | | | | | |
| Water useage - Rosewood Wall | • | | | | \$500.00 |
| Water Useage - Spring St | \$992.79 | \$797.48 | \$765.75 | \$776.72 | \$800.00 |

| | Actual 2020 | Actual 2021 | Actual 2022 | Budget 2023 | Budget 2024 |
|--|---------------|---------------|---------------|--------------|--------------|
| Total Water Useage | \$992.79 | \$797.48 | \$765.75 | \$776.72 | \$1,300.00 |
| Total Utilities | \$32,626.48 | \$26,887.18 | \$29,617.91 | \$30,978.04 | \$33,900.40 |
| Total Expense | \$427,988.89 | \$705,069.24 | \$844,508.83 | \$488,470.64 | \$543,620.48 |
| Total Income over (under) expenditures | -\$188,241.72 | -\$170,576.98 | -\$440,015.12 | \$22,456.36 | -\$14,820.48 |

Marquette Downtown Development Authority Debt Payments - Principal & Interest Fiscal Year 2021 - 2028

Tax Increment Finanacing Bond 2021 Issue, 8 year issue Original Issue \$1,040,000 Interest Rate 2.45%

| | Interest | Principal | P&I | Balance |
|-----------------------|-------------|--------------|--------------|---------------------|
| Beg Balance 5/26/2021 | | | | \$1,040,000.00 |
| FY 2020-2021 | \$6,723.89 | \$135,000.00 | \$141,723.89 | \$905,000.00 |
| FY 2021-2022 | \$22,172.50 | \$124,000.00 | \$146,172.50 | \$781,000.00 |
| FY 2022-2023 | \$19,134.50 | \$127,000.00 | \$146,134.50 | \$654,000.00 |
| FY 2023-2024 | \$16,023.00 | \$130,000.00 | \$146,023.00 | \$524,000.00 |
| FY 2024-2025 | \$12,838.00 | \$133,000.00 | \$145,838.00 | \$391,000.00 |
| FY 2025-2026 | \$9,579.50 | \$137,000.00 | \$146,579.50 | \$254,000.00 |
| FY 2026-2027 | \$6,223.00 | \$125,000.00 | \$131,223.00 | \$129,000.00 |
| FY 2027-2028 | \$3,160.50 | \$129,000.00 | \$132,160.50 | \$0.00 |