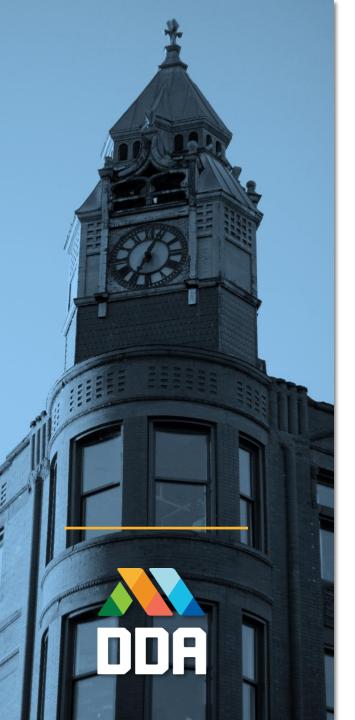
### MARQUETTE DOWNTOWN DEVELOPMENT AUTHORITY







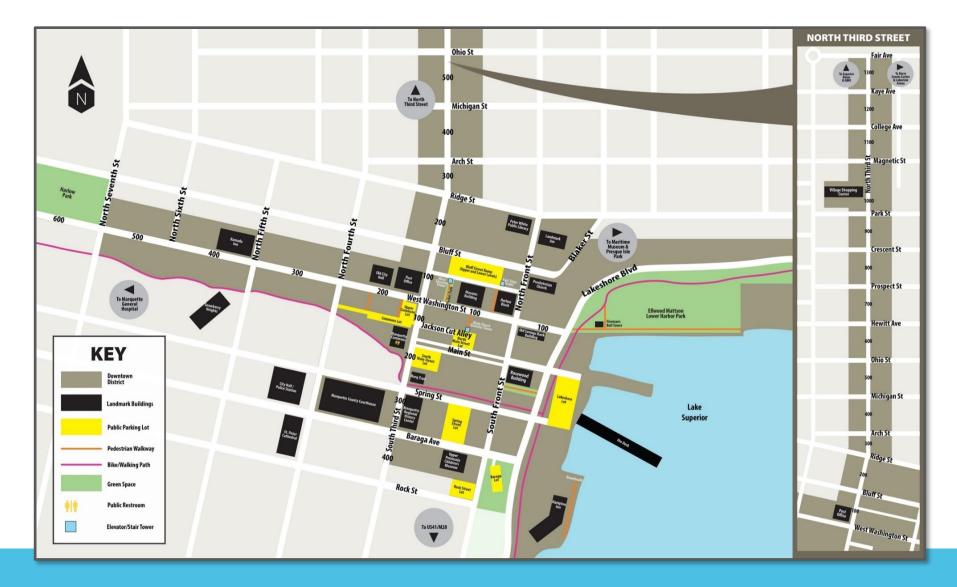
#### MISSION

The Marquette DDA is a Public Authority established in 1976 by the City of Marquette in accordance with Michigan Public Act 197\* to "prevent deterioration in business districts, encourage historic preservation, increase property tax valuation, and to promote economic growth."

\*As of 1/1/18 Act 197 was replaced with Public Act 57 of 2018, which recodifies Tax Increment Financing Authorities and established additional government reporting requirements.

#### FUNDAMENTAL GOALS

- Increase property values
- Create & maintain a favorable business and investment environment
- Ensure the sustainability of the district
- Support downtown property owners, businesses, professionals, & residents





#### MARQUETTE DOWNTOWN DEVELOPMENT AUTHORITY

**District Map** 

#### BACKGROUND

DDA Established 1976 TIF Development Plan #1 1984 District Expanded 1992 • Front St.

- Baraga Ave.
- Fifth-Seventh St.

TIF Development Plan #2 TIF Development Plan #3 District Expanded

> N. Third St.: Ridge St. to Fair Ave.

1992 - 2013 2011 - 2036 2011

#### STATISTICS

Total Businesses:335Employees:2,650Residents:350

Core Downtown: Third Street Corridor: Total Parcels: 259 parcels 61 parcels 320 parcels

# DDA BOARD OF DIRECTORS

The DDA Board has 9 members, of which 8 are appointed by the City Commission & serve 4-year terms, with the ninth member serving indefinitely by virtue of position as City Manager.

Board Member Name	Term Expiration	
Nichole Durley-Rust, Chairperson	2026	
Ryan Stern, Vice-Chair	2027	
Marc Weinrick, Treasurer	2025	
Meagen Morrison, Secretary	2026	
Robert Caron	2024	
Patricia Sala	2027	
Allison Clark	2024	
Lauren Rowland	2025	
Karen Kovacs, City Manager	No expiration	



#### MARQUETTE DDA STAFF

Tara Laase-McKinney Executive Director



Jodi Lanciani Operations Director



Mike Bradford Business Outreach and Promotions Director



Sara Johnson Farmers Market Manager



Brian Shier Administrative Assistant



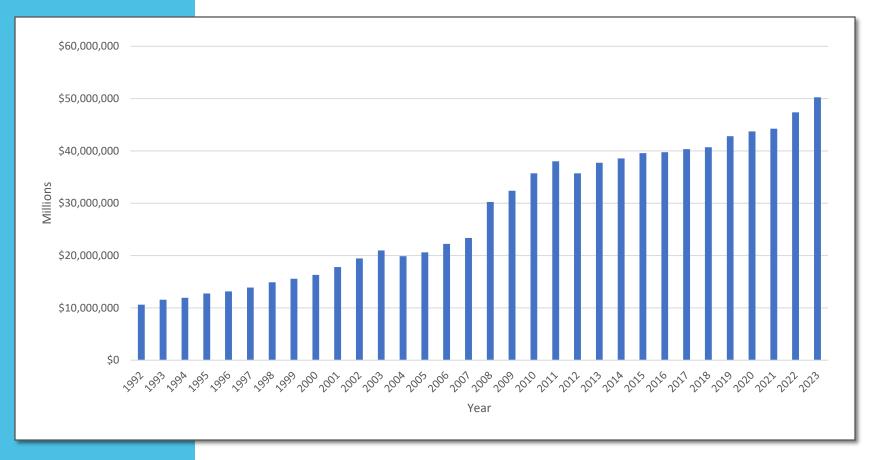
Ivan Flores Maintenance Coordinator



**Maintenance Staff:** 

John Budinger Nathan Kartheiser Richard Robinson Larry Somero Leevy Matthews Christian L'Huillier Austin Maynard Liam Gray

#### MARQUETTE DDA TIF DISTRICT ASSESSED PROPERTY VALUES Base year 1992 through 2023



Initial Base Value (1992) \$10,621,582

2023 Assessed Value \$50,235,542 Captured Value \$39,613,960

### ANNUAL REPORT ON Status of tif & Development Plan #3

Revenue: Tax Increment Revenues 1,062,446.44 s Property Taxes - DDA levy 37.465.20 s Interest Income s 8,405,16 Parking Income s 558,246.16 Other Income 162.200.24 s Total Ordinary Revenue S 1.828,763.20 Flow-Through Funds s 51.656.35 Grant Revenue 75,000.00 s Total Revenue 1,955,419.55 s Bond Reserve (Principal&Interest) s 146,134.50 Expenditures: Payroll Expense 524.073.86 s Communication Expense s 9.667.15 311,858.16 Maintenance and Operating Expense s Utilities 49.227.63 s 132,043.53 Professional and Contractual s Promotion and Development 58,769.32 s Total Operating Expense s 1,085,639.65 Capital Projects & Equipment 346,538.45 s Grant Projects 75,000.00 s Flow-Through Funds s 46,193.00 2011 Bond Interest and Principal 146,134.50 s s 1,699,505.60 Total Expenditures Outstanding bonded Indebtedness - Bond 1 s 654.000.00 s 127,000.00 Principal Interest s 19.134.50

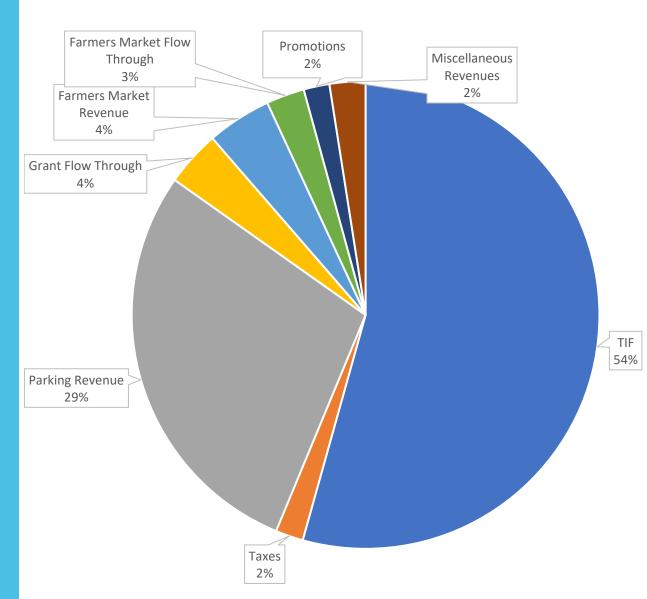
Fiscal Year Ending 9/30/2023

# MARQUETTE DDA Revenue Sources

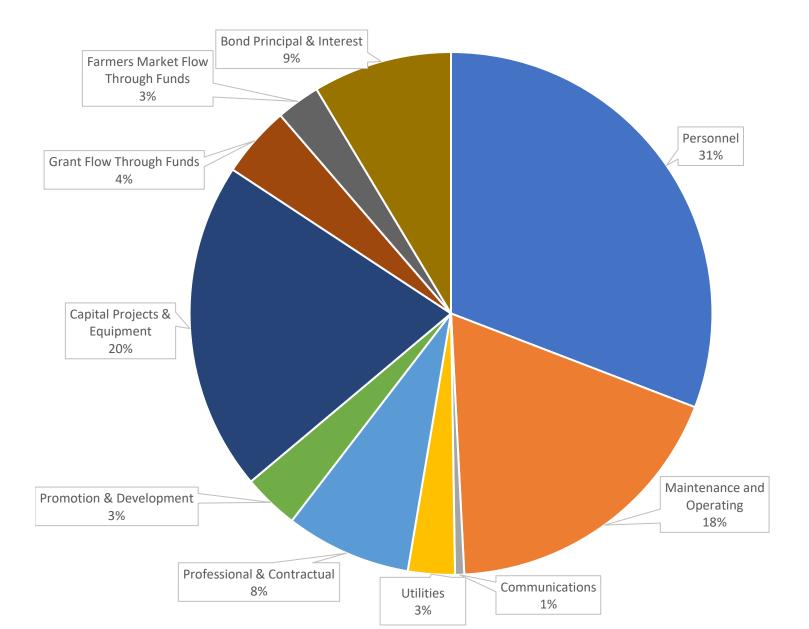
- Tax Increment Financing (TIF)
- 2 mill property tax levy
- Parking permits & meter revenues
- Other revenues
  - Promotions & sponsorships
  - Farmers Market fees
  - Rental fees
  - Miscellaneous revenues



### FISCAL YEAR 2023 REVENUE SOURCES



#### FISCAL YEAR 2023 EXPENDITURES



#### PARKING FUND ANALYSIS 2020 - 2023



		2020		2021		2022	2023
Rental Permit Income	\$	81,282	\$	124,125	\$	158,078	\$222,899
Meter Revenue	\$	142,820	\$	158,744	\$	242,916	\$333,770
Miscellaneous Revenue	\$	1,988	\$	697	\$	3,500	\$1,577
2021 Bond Proceeds - Bluff St Ramp Repair			\$	251,166			
Total Parking Revenue	\$	226,090	\$	534,732	\$	404,494	\$ 558,246
Maintenance & Operating Expense	¢	266,161	\$	266,963	\$	312,804	\$275,171
Site Improvements/Bluff Ramp Repairs	э \$	9,200	э \$	200,903	э \$	62,352	\$3,901
Bluff Street Ramp Restoration Bond	\$	152,628	\$	141,724	\$	146,173	\$146,135
Capital Equipment & Repairs	\$	-	\$	53,500	\$	384,922	\$95,453
Total Parking Expenditures	\$	427,989	\$	703,726	\$	906,252	\$ 520,659
Total Revenue Over (Under) Expenditures	\$	(201,899)	\$	<mark>(1</mark> 68,995)	\$	(501,758)	\$ 37,587

Parking Income vs. Expense \$1,000,000 \$900,000 \$800,000 \$700,000 \$600,000 \$500,000 Bond Income \$400,000 \$300,000 \$200,000 \$100,000 \$-2020 2021 2022 2023 Total Parking Revenue Total Parking Expenditures

#### **Parking Facilities & Supply**

- 8 parking lots plus Bluff Street Ramp: 781 spaces
- On-street parking spaces in core downtown: 506
- On-street parking on Third Street: 110
- Total public parking spaces: 1,397

#### **Parking Equipment**

- 38 pay stations
- Passport Parking App
- Dual-port electric vehicle charging station

#### **2023 Parking Achievements**

- Added 10 reserved parking spots to Bluff Ramp Lower
- Awarded 10 Employee Parking Grants for Businesses with Part-Time Employees
- Passport Parking App Coupons
- Pier Lot Public Parking,17 spaces

#### 2024 Parking Goals & Initiatives

- Continue Downtown Business Grant Permits for part time employees
- Plan to add curb cuts for accessibility near on-street handicap parking spots
- Explore future paid parking on 3<sup>rd</sup> Street
- Vault Parking Structure continue to develop an operating agreement
- Partner with Superior Watershed Partnership to install 2 DC fast chargers at Lakeshore Lot

#### PARHING MANAGEMENT **F** MAINTENANCE













#### MAINTENANCE

- Summer landscaping & lawncare
- Winter plowing, shoveling, sanding, & salting
- Sweeping, trash removal, & cleaning
- Watering of flowers
- Flags & other seasonal decorations
- Hanging of holiday greens baskets
- Installation of holiday lights
- Maintenance of Marquette Commons
- Event & Farmers Market set-up & tear-down
- Bluff Street Ramp & parking lot maintenance
- Pay station maintenance & collections
- Maintenance of elevators, stair towers, & pedestrian connectors
- Implementation of special projects



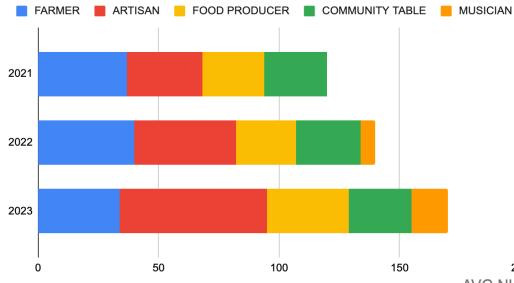






#### **DOWNTOWN MARQUETTE FARMERS MARKET**

#### ACTIVE VENDOR BREAKDOWN

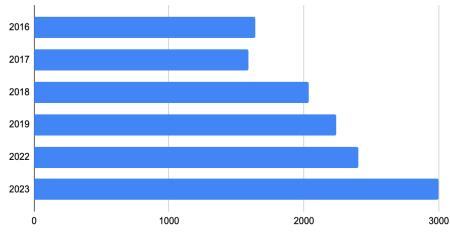








AVG NUMBER OF VISITORS (Saturday Morning Market)

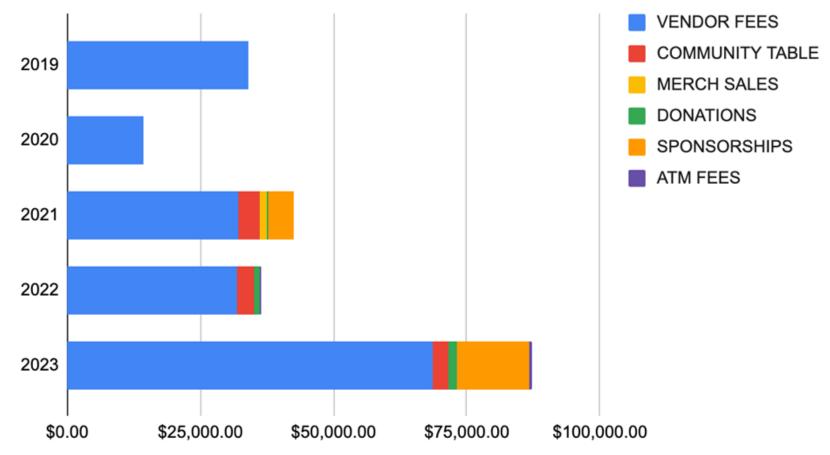


AVG NUMBER OF VISITORS



#### DOWNTOWN MARQUETTE FARMERS MARKET

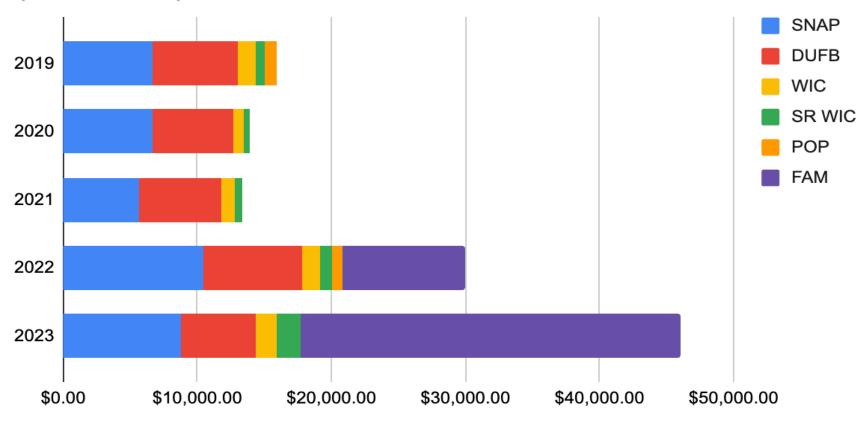






#### DOWNTOWN MARQUETTE FARMERS MARKET

#### FOOD ASSISTANCE VENDOR REIMBURSEMENT (OCT-SEPT)



## FY 2023 EVENTS & PROMOTIONS



- Downtown Trick or Treat (October 29)
- Ladies Night (November 17)
- Holiday Parade & Tree Lighting (December 2)
- Restaurant Week (March 5-11)
- Art Week participation (June 19-24)
- Blueberry Festival (July 28)
- Music on Third Series (June September)
- Classic Cars on Third Street (Aug 19)



\$8,571 donated to the Women's Center from Classic Cars on Third Street fundraising proceeds



# DDA/LOCAL EVENTS PARTNERSHIPS

The DDA partners with several major events that take place in part or entirely within Downtown Marquette. We offer a variety of support for events based on need, including advice, guidance, & support to event organizers to help ensure event success, and coordinate with businesses whenever necessary.

- UP200 & Midnight Run
- Festival of The Angry Bear
- Queen City Half Marathon
- Marquette Marathon
- Marji Gesick 50 Mile Race Start
- New Year's Eve Ball Drop







### MATCH ON MAIN GRANT

The DDA assisted two Downtown Marquette businesses in each being awarded and completing a \$25,000 Match on Main Grant.

- Great Northern Title, Inc. completed their grant in August, with a renovation to the interior their business. This grant, combined with their additional renovations, resulted in an investment of over \$200,000 in their business.
- Velodrome Coffee Co. completed their grant in July. Their grant involved them purchasing and moving to a new location on North Third St. and helped them purchase new furniture and appliances to expand their coffee service. They also developed a garden for the café and a compost system in conjunction with Partridge Creek Farm.
- Ore Dock Brewing Co. also completed their MoM Grant, but it was awarded in a previous fiscal year.







### 2023 — WELCOMED 11 NEW BUSINESSES!



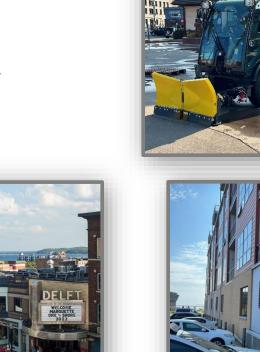
- Bombshell Boudoir by Brooke Grondin- 907 N. Third St.
- Cove Boutique- 209 W. Ohio St.
- Discover Chiropractic- 1208 N. Third St.
- Fish Express- 1034 N. Third St.
- Gracie Gallery- 110 N. Third St.
- KMI, Inc.- 132 W. Washington St.
- Kognisjon Bryggeri- 1034 N. Third St.
- Lake Superior Unsalted- 335 W. Washington St.
- Little Agate- 1015 N. Third St.
- Pizza@- 1034 N. Third St.
- Rewild Marquette- 813 N. Third St.

#### Saying Goodbye in 2023

- Rotations Deli- 113 S. Third St.
- Sol Azteca- 105 E. Washington St.
- Unsalted Goods- 107 S. Front St.

# OTHER 2023 DDA ACCOMPLISHMENTS

- Social District Implementation
- Wednesday Evening Market to Washington St.
- Management of Pier Lot
- Significant investment in maintenance/snow removal equipment









# 2024 GOALS & OBJECTIVES

- Continue to pursue a TIF district for the Third Street Corridor
- Continue to collaborate on the Vault Project with the development team and Marquette Brownfield Redevelopment Authority
- Explore modifications to the Marquette Commons facility
  - Placemaking initiatives
  - Farmers Market suitability and upgrades
- Continue to seek grant funding for public improvement projects and to assist property owners with making property improvements
- Work toward a wayfinding signage program

# DOWNTOWN HELLEFE

#### Tara Laase-McKinney

Executive Director Tara@downtownmarquette.org 906-228-9475 ext. 103 www.downtownmarquette.org